

how can we help you?



Agri-Weekly

FNB
First National Bank

27 February 2015

pmakube@fnb.co.za

<https://www.fnbagricomms.co.za>

Beef market trends (Graph 1)

International:

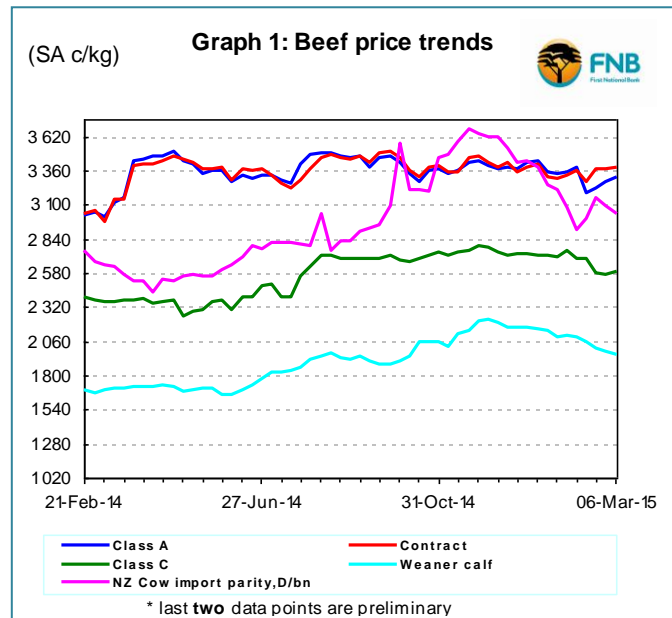
- The US import market saw a further decline in prices as buyer interest slipped.
- On the US domestic market, wholesale prices retained the recent uptrend on improved demand. This saw the Choice beef product closing up 2.4% w/w and 12% y/y at US\$245.28/cwt. The Select beef cutout prices gained 3.5% w/w and 12% y/y at US\$243.49/cwt.
- In the cattle market, the CME Feeder Cattle Index continued to trend lower at US\$207.72/cwt, but still up 22% y/y. The number of cattle slaughtered was slightly down at 523,000 head, but still down 8.2% y/y. The cumulative slaughter for the year to date figure fell by 7% y/y at 4.51m head.
- In Australia, cattle prices remained under pressure and weakened. This saw the benchmark Eastern Young Cattle Indicator closing down 3% w/w at AU\$4.31/kg cwt, but still up 39% y/y.
- Australian beef and veal exports started the year marginally slower than the corresponding period last year, with shipments back 3%, at 67,537 tons, however remained 31% above the five-year average due to sustained high cattle slaughter, according to the Meat and Livestock Australia. The US maintained its position as Australia's largest market, with exports totalling 25,809 ton, up 87% compared to January last year.

Domestic:

- Beef prices were mostly firmer on improved demand during month-end. Meanwhile, production conditions across the producing areas have not improved much and this will force producers to reduce their stock holdings as winter approaches.
- Weekly Class A beef gained 1.5% w/w and 7.7% y/y to close at R32.71 per kg.
- Contract Class A beef prices were firmer at R33.74 per kg, up 10% y/y.
- Class C beef prices continued to weaken due to volume pressure. Weekly Class C beef prices finished marginally down at R25.68 per kg, up 8.3% y/y.
- In the weaner market, prices extended losses due to increased supplies as a result of poor production conditions in most areas. Weekly weaner calf prices fell by 1.5% w/w but still 18% higher y/y at R19.78 per kg live weight.

OUTLOOK

There is growing concern over the availability of feed during the winter months given the current conditions as we head into autumn. Lack of rain has slowed pasture growth across the producing areas. This will force producers to wean early and reduce their stock holdings. It is therefore expected that prices will come under pressure in the short to term. However, the strong Easter demand will provide some support for prices in the medium term.



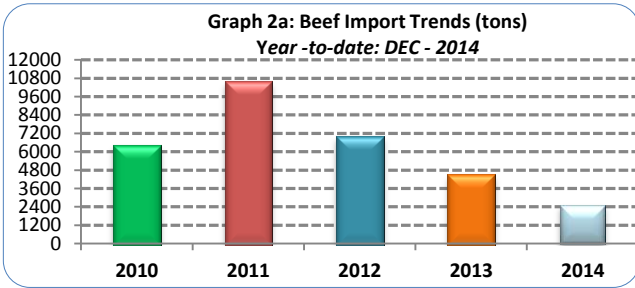
how can we help you?

pay for everything from a sock to livestock.

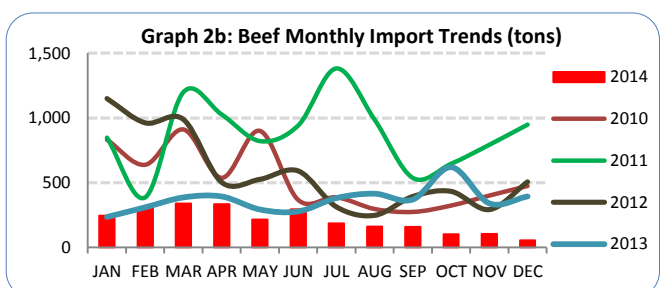
An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank – a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP2D). Terms and Conditions apply.



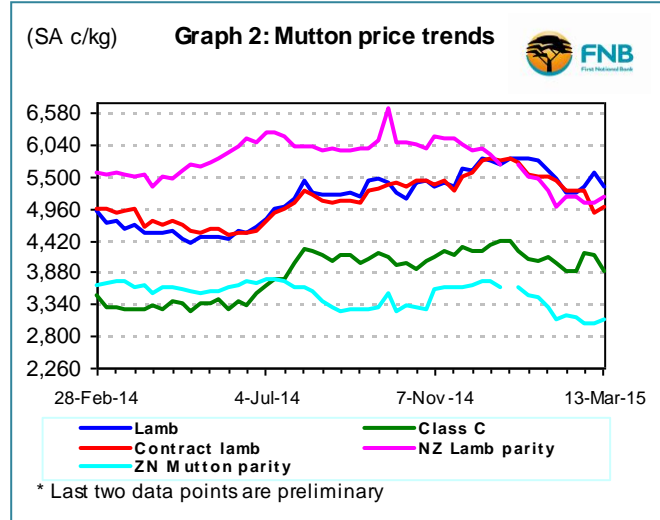
Source: SARS, Own Calculations; *Excluding BNLS



Mutton market trends (Graph 2)

International:

- In Australia, lamb markets reversed last week's losses despite increased supplies in the eastern states. The National Trades Lamb indicator gained 1% on the week to settle at AU\$5.37/kg cwt, but still 1% up on last year.
- On the back of low prices over the past few weeks, the re-stocker market reportedly rebounded and trended above other AU lamb indicators. Producers this year have been prepared to pay more for lambs for restocking, especially with forward contract prices remaining favourable. The lower A\$ and the strength of the export lamb market is also adding to confidence (MLA).
- In New Zealand (NZ), the softer trend continued with the 17.5kg lamb closing at NZ\$88.40/ head which is down 7% y/y. Mutton prices also weakened at NZ\$55.80/ head, which is down by 17% y/y. Meanwhile, export demand remains subdued in key markets. Production out of the UK is projected to rise in 2015 and 2016. As a result, prices are expected to ease and further reducing import demand.



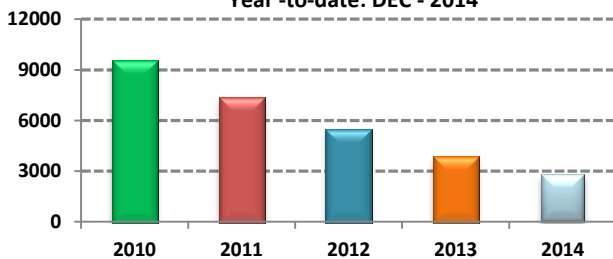
Domestic:

- The lamb and mutton prices rebounded slightly on improved uptake during month-end.
- Weekly Class A lamb prices gained 1.4% w/w and 8.4% y/y at R53.12 per kg.
- Contract Class A lamb prices were marginally up on the week and 7.6% higher y/y at R52.77 per kg.
- Mutton prices saw slight losses, finishing the week down 1% w/w but still 11% higher y/y at R42.01 per kg.
- Weaner lamb prices continued to trend firmer due to limited availability across markets. Weekly weaner calf prices closed at R23.42 per live weight, which is almost unchanged from last week but still 4% higher y/y.

OUTLOOK

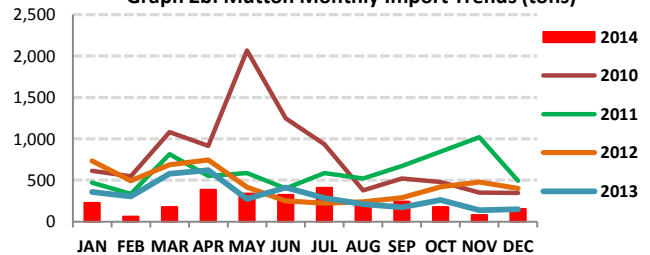
Prices are expected to trend sideways in the short term but with further upward potential in the medium term ahead of the Easter holidays.

Graph 2a: Mutton Import Trends (tons) Year-to-date: DEC - 2014



Source: SARS, Own Calculations; *Excluding BNLS

Graph 2b: Mutton Monthly Import Trends (tons)



how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

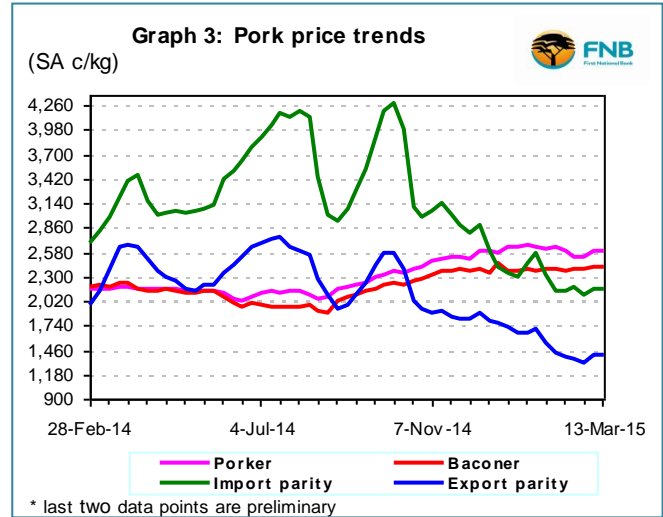
Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

Pork market trends (Graph 3)

International:

- US Pork Carcass (FOB Plant) Cutout prices continued to trend lower at US\$70.14/cwt, down 2.9% w/w and 31% y/y.
- Weekly pig slaughter in the US came in slightly lower at 2.26m head, but still 5.6% y/y. The cumulative year to date pig slaughter number reached 18.73m head, up 1.8% y/y.
- In its February World Agriculture Supply and Demand estimate (WASDE) report, USDA projected a decline in prices and exports for 2015. The slowdown in exports coupled with increased production of competing proteins sources in particular poultry will place a significant downward pressure on pork prices.
- The 2015 pork exports are expected to decline due to reduced domestic pork supplies and the stronger US dollar exchange rate which makes US products less competitive on world markets.

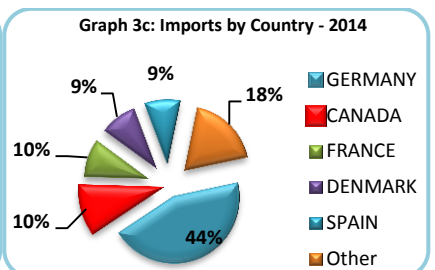
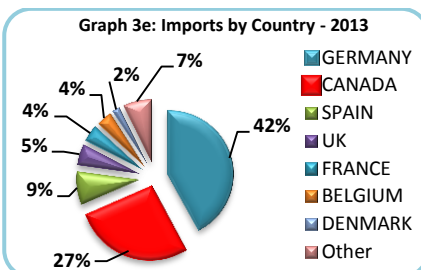
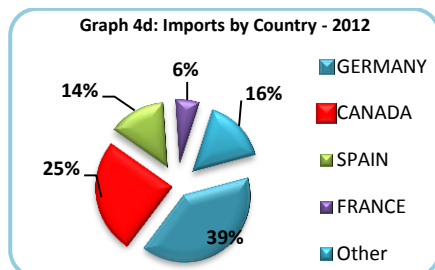
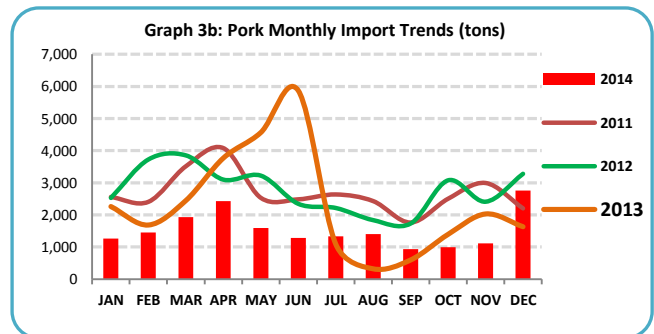
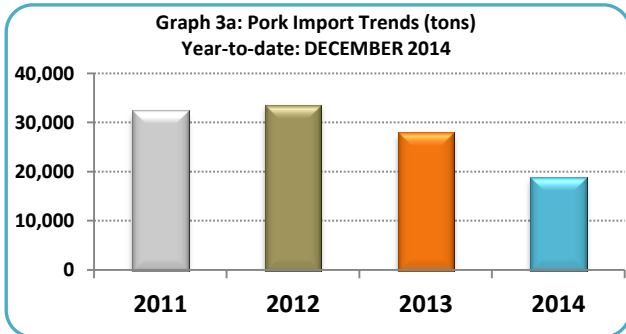


Domestic:

- This week saw a slight rebound in prices on the back of improved month-end demand.
- Weekly porker prices were up 1% w/w and 18% y/y at R25.61 per kg.
- Baconer prices closed at R24.02 per kg, up 0.9% w/w and 10% y/y.
- Import parity prices drifted lower due to the combined effect of lower international prices and gains in the Rand/ US dollar exchange rate. Weekly import parity prices closed down 4% w/w and 22% y/y.

OUTLOOK

It is expected that prices will trend sideways with further upward potential in the short to medium term due to moderation in supplies.



Source: SAPPO, SARS, Own Calculations

how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

Poultry market trends (Graph 4)

International:

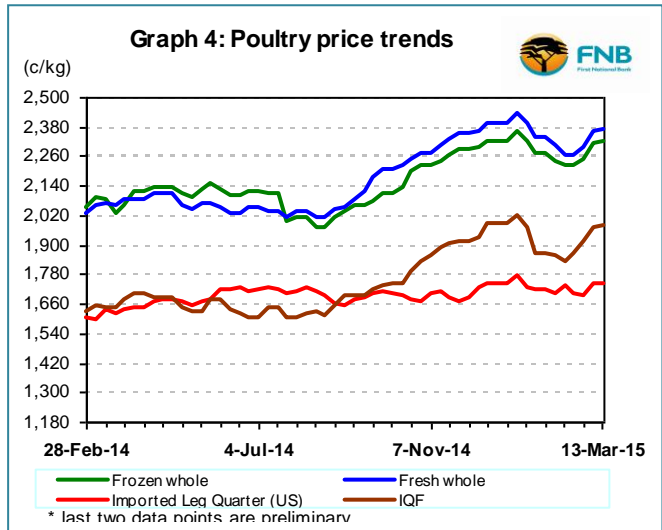
- US broiler portions prices were mostly lower for the week. Adverse weather conditions continued to negatively affect supplies with many plants reportedly running weekend schedules to compensate for downtime.
- Demand at retail and food service was reportedly light to moderate.
- Whole bird prices were marginally down at 113.80 US cents/lb, but up 8.8% y/y.
- Leg Quarter prices steadied at 50 US cents/lb, and almost unchanged y/y.
- Breast cuts dropped by 3.5% w/w at 124 US cents/lb, but up 20%.
- Wing prices were marginally down by 0.6% w/w at 170 US cents/lb, but still up 32.6% y/y.
- Drumstick prices reached 59.50 US cents/lb, up 1.7% w/w but still down by 14.4% y/y.
- In the latest outlook report, US poultry production is expected expand in 2015 on the back of lower feed prices and improved returns 2014. Broiler production is expected up 4% y/y, but exports will only see slight growth as most will be destined for the domestic market.
- In the weekly US Broiler Hatchery report, egg sets for the week ended 28 February 2015 increased by 2% y/y at 214m. Average hatchability for chicks remains at 83.0%. The broiler chick placements were up by 2% y/y at 175m head. Cumulative broiler placements from January 10, 2015 through February 28, 2015 were up 3% y/y at 1.40b head.

Domestic:

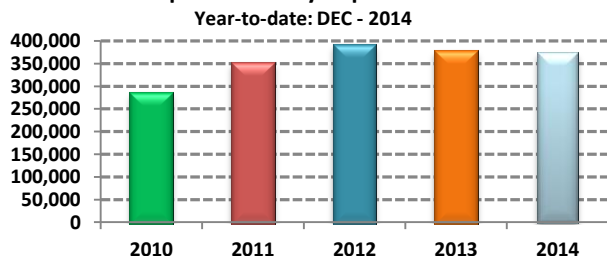
- The broiler market posted slight gains on improved demand and limited supplies. However, prices were softer in the tertiary product category due oversupply.
- Weekly frozen whole bird prices gained 1% w/w and 9.7% y/y at R 22.50 per kg.
- Fresh whole bird prices closed at R22.94 per kg, up by 1.2% w/w and 13% y/y.
- Individually Quick Frozen cuts rebounded modestly and finished up 3% w/w and 18% y/y at R19.16 per kg.
- Import parity prices retained the softer trend due to the combined effect of a stronger Rand and lower international prices. Weekly import parity prices were marginally down by 0.7% w/w but still 5% higher y/y.

OUTLOOK

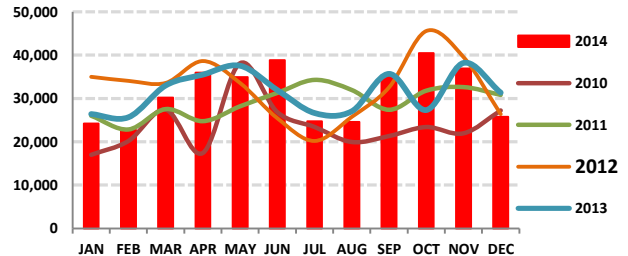
The short to medium term outlook remains positive as we approach the Easter period. Meanwhile, the recent uptick in maize prices is cause for concern for poultry producers as profit margins may come under pressure due to increased feeding costs.



Graph 4a: Poultry Import Trends



Graph 4b: Poultry Monthly Import Trends (tons)



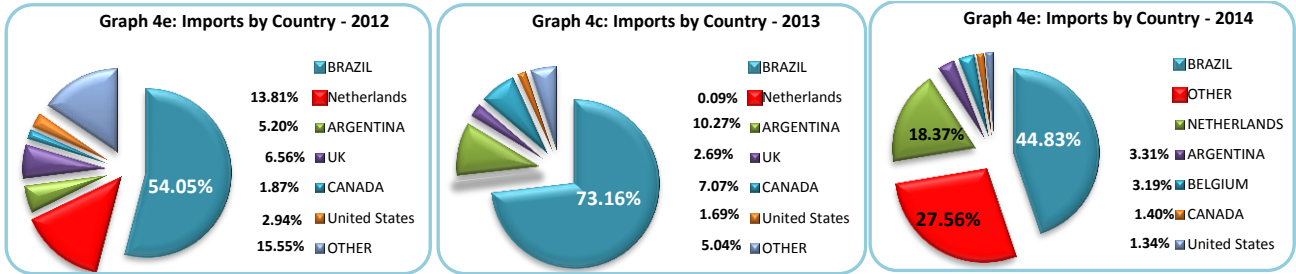
how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.



Source: SARS, Own Calculations; *Excluding BNLS

Producer prices for selected livestock commodities 27 February 2015	Beef	Mutton	Pork	Poultry
Open market: Class A / Porker / Fresh whole birds(R/kg)	32.71	53.16	25.61	22.94
Open market: Class C / Baconer / Frozen whole birds(R/kg)	25.68	42.01	23.41	22.50
Contract: A2/A3* / Baconer/ IQF (*includes fifth quarter) (R/kg)	33.74	52.77	24.02	19.16
Import parity price (R/kg)	28.04	30.09	20.92	16.91
Weaner Calves / Feeder Lambs (R/kg)	19.78	23.42		

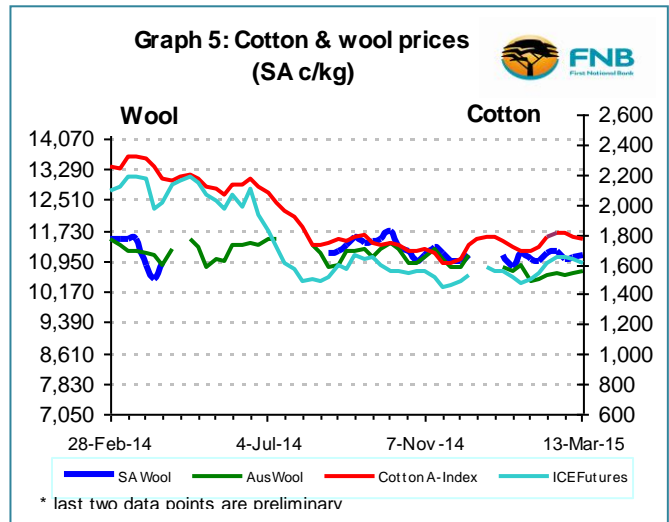
Wool and cotton market trends (Graph 5)

International:

- The US cotton market posted further gains on improved export demand. The settlement of labour disputes in the west coast ports was also a supportive as export volumes are expected to increase.
- However, the strong US dollar and the bullish USDA’s WASDE report helped limit gains.
- In the latest USDA’s WASDE report, US mill use was reduced by 150,000 bales on slower paced ginning in December. Strong export sales for the past 4 weeks saw USDA increasing its export demand by 700,000 bales estimated at 10.7m bales.
- World ending stocks were revised upwards by 1.2m bales on slightly higher production amid sharply lower consumption. The sluggish Chinese economy remains a concern due to waning import demand.
- Weekly cotton prices closed at 71.22 US cents/lb, up 1.2% w/w but still down 25% y/y.
- In the futures market, cotton prices trended sideways to firmer. Cotton for Jul-15 and Oct-15 were up 0.3% w/w at 65.22 US cents/lb and 65.85 US cents/lb respectively.
- Wool market: Prices were slightly weaker in the Australian wool market. This saw the AWEX Eastern Market Indicator (EMI) easing to AU\$10.88 per kg clean wool, which is however up 1% y/y. Volumes of sales reached 91% of the 46,727 bales offered.

Domestic:

- The wool market ended the week modestly softer with the weekly Cape Wools Merino indicator closing at R110.08 per kg clean wool, down 1.8% w/w however still down 4.4% y/y. At current levels, the indicator is down 1.4% compared to the opening sale and 1.6% compared to the season to date average.
- Major wool buyers were Lempriere SA with 1,622 bales (26.2%), Standard Wool SA with 1,284 bales (20.8%), G. Modiano SA with 1,256 bales (20.3%) and Stucken & Co with 1,121 bales (18.1%).



how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

Fibre market prices 27 February 2015	SA prices (R/kg)	Australian prices (R/kg)	Australian futures May-15 (AU\$/kg)	Australian futures Jul-15 (AU\$/kg)
Wool market indicator (R/kg)	110.08	99.34		
19µ long length wool (R/kg)	-	109.66	11.80	11.70
21µ long length wool (R/kg)	-	106.10	11.50	11.40
23µ long length wool (R/kg)	-	104.91	10.30	10.20
Fibre market prices 27 February 2015	SA derived Cotton (R/kg)	New York A-Index (US\$/kg)	Cotton Futures Jul-15 (US\$/kg)	Cotton Futures Oct-15 (US\$/kg)
Cotton Prices (R/kg)	18.09	1.57	1.43	1.45

Cotton Futures on the InterContinental Exchange (ICE);

Yellow maize market (Graph 6)

International:

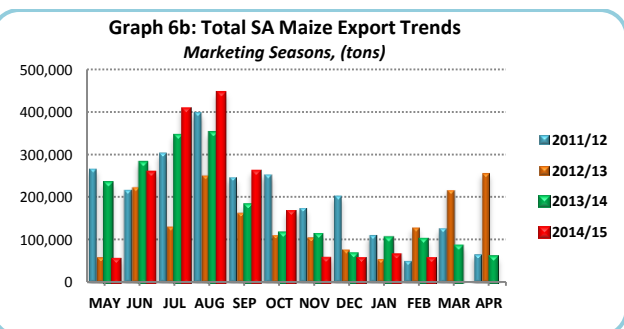
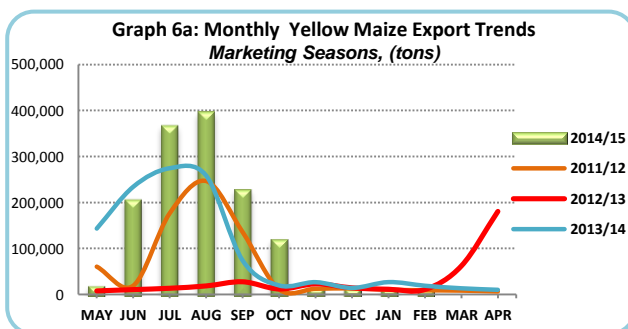
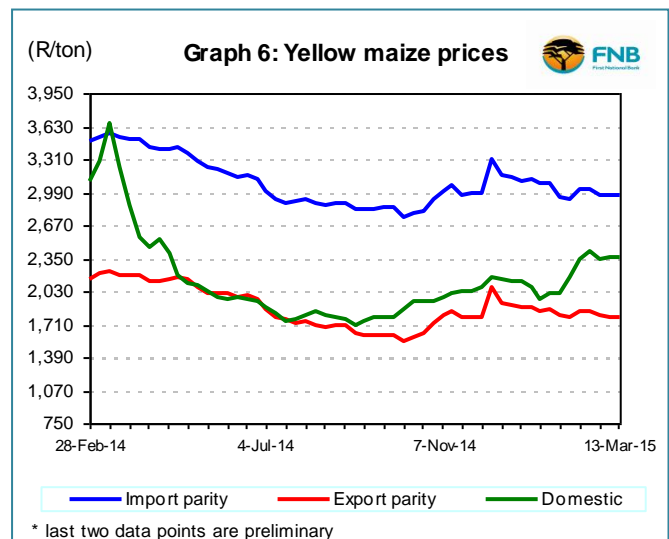
- Maize prices trended sideways to weaker on selling pressure as the US dollar remained at an all-time high. Favourable weather conditions in South America added to the weaker tone.
- Maize prices however saw support from early planting reports which put US maize plantings at 36m hectares, the lowest in four years.
- The International Grain Council left the 2014/15 maize crop estimate at 992m tons, up by 1m tons from last year. Consumption was raised by 1m tons to 115m tons from the previous estimate mainly due to high take off by feed.
- In the latest USDA’s WASDE report, US maize output was unchanged at 361m tons, up 3% y/y. Consumption was however raised on better than expected feed use which saw ending stocks revised slightly lower to 46.2m tons. These stocks are however 48% higher compared to last year.
- World production was raised by 3.21m tons to 991.29m tons slightly higher y/y and setting a new record. Ending stocks were revised slightly higher to 189.64m tons on unchanged consumption estimates.
- Production in Argentina was revised up 1m tons to 23m tons on better than expected yields. For Europe, crop estimates were revised up by 200,000 tons to 73.96m tons on updated government statistics.

Domestic:

- Prices posted moderate losses as rain fell in parts of the maize regions early in the week. However prices rebounded strongly late in the week on reports of a 32% y/y drop in the local maize crop for the new season. The Crop Estimate Committee put total maize crop at 9.7m tons, down from a record 14.2m tons. This is on the back of prolonged dry weather conditions in most of the maize producing regions.
- Yellow maize prices were down 3% w/w and 24% y/y at R2,344 per ton
- Exports for the week were pegged at 2,336 tons, bringing cumulative year to date to 1.38m tons all marketed to neighbouring countries.

OUTLOOK

Prices are expected to rebound strongly on supply tightness and the weaker Rand.



Source: SAGIS

how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

Yellow Maize Futures 27 February 2015	May-15	Jul-15	Sep-15	Dec-15	Mar-16
CBOT (\$/t)	155	158	161	164	168
JSE (R/t)	2 433	2 407	2 433	2 500	2 451
CHICAGO CORN (R/t)	-	1 846	-	1 977	-

Calculated Yellow Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)								
May-15			Jul-15			Sep-15		
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
2,480	119	72	2,440	159	126	2,480	175	128
2,440	96	89	2,400	137	144	2,440	153	146
2,400	76	109	2,360	117	164	2,400	132	165

White maize market trends (Graph 7)

International:

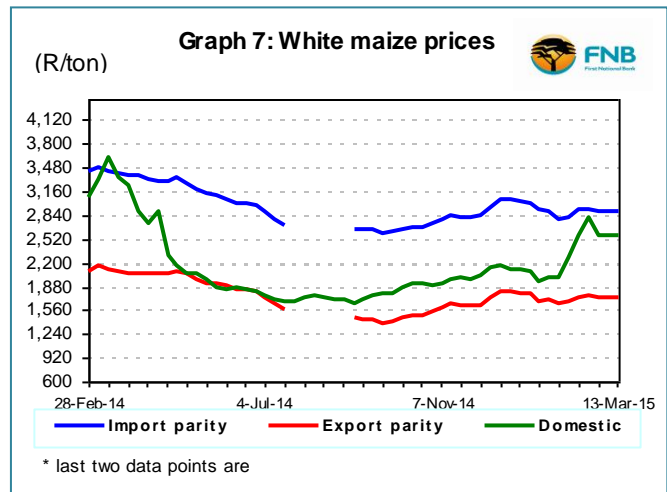
- US white maize prices trended slightly weaker on the back of favourable weather conditions in South America coupled with the strong US dollar.
- Weekly white maize prices were marginally down w/w at US\$152/ton, which is 21% lower y/y.

Domestic:

- White maize prices posted sharp losses earlier in the week as some relief rains fell in some of the dry areas of the maize belt. Prices however rebounded strongly upon the release of the first crop estimate by the CEC.
- Weekly white maize prices closed at R2,564 per ton, down 8.4% w/w and 17% y/y.
- According to the CEC the new crop is estimated at 4.7m tons, down 39% y/y as crop damage reached an irreversible stage.
- Exports for the week were pegged at 10,383 tons and 454,521 tons for the year to date, all destined to neighbouring countries.

OUTLOOK

Prices are expected to strengthen in the short to medium term on supply tightness and the weaker Rand.



White Maize Futures 27 February 2015	May-15	Jul-15	Sep-15	Dec-15	Mar-16
JSE (R/t) WM ₁	2 677	2 715	2 743	2 808	2 827

Calculated White Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)								
May-15			Jul-15			Sep-15		
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
2,720	169	126	2,760	275	230	2,780	265	228
2,680	147	144	2,720	253	248	2,740	242	245
2,640	126	163	2,680	231	266	2,700	221	264

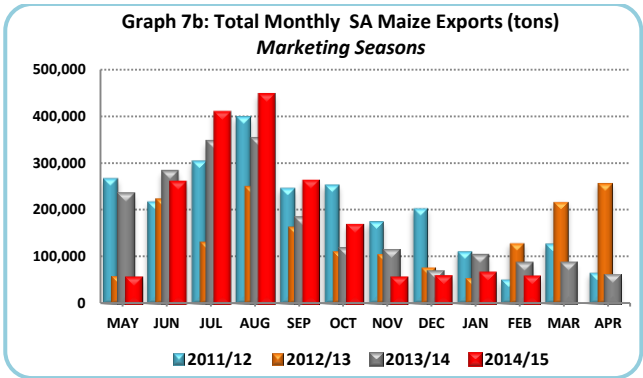
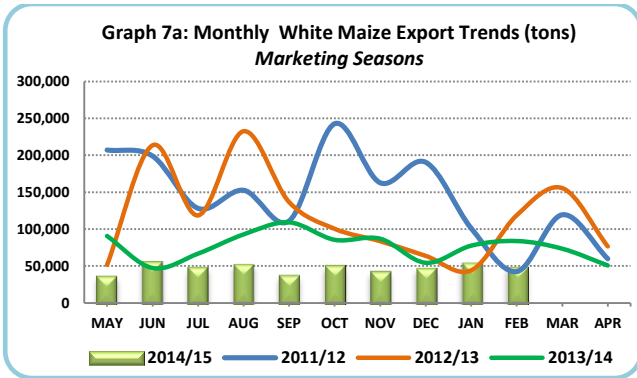
how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.



Source: SAGIS;

Wheat market trends (Graph 8)

International:

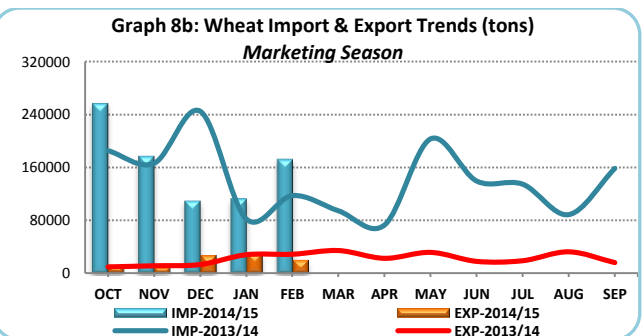
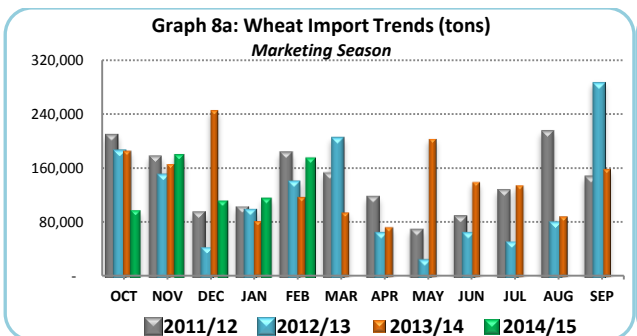
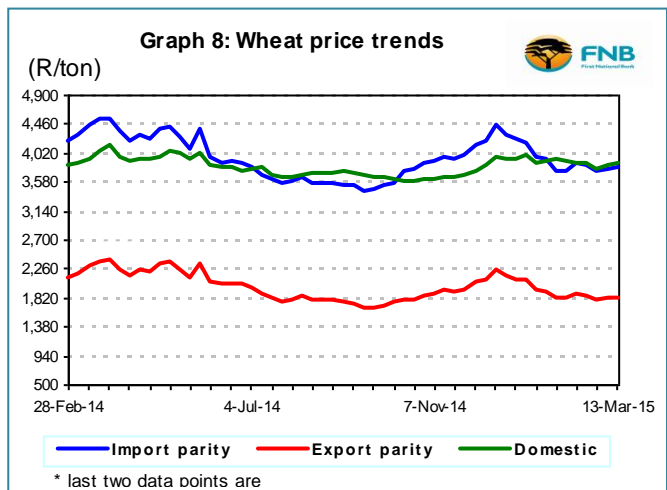
- US wheat prices ended the week softer on overall sluggish demand for US wheat resulting from the stronger US dollar.
- Severe cold weather in the winter wheat belt however helped limit losses.
- US export sales were pegged at 266,600 tons, well below market expectations of 300,000 to 500,000 tons, and sharply down w/w.
- The International Grain Council raised its world wheat estimate by 2m tons to 719m tons for 2014/15, however it projected a slightly lower crop for 2015/16 at 705m tons
- In the latest USDA’s WASDE report, US wheat output was unchanged from the previous estimate at 55.13m tons. Ending stocks were however raised 13,000 to 18.3m tons on lower export sales. Stocks are also up 17% y/y.
- World production was revised up by 2m tons to 725m tons, setting a new record. Ending stocks were consequently revised higher to 198m tons up 2m tons from the previous estimate and well above market expectations.
- The Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES) raised its crop estimates to 23.6m from 23.2 tons on better than expected yields. Production is however down 13% y/y.
- Stats Canada has reportedly found wheat stocks were 1m tons below market expectations at 24.8 tons in its latest report.

Domestic:

- Wheat prices trended sideways to weaker on spill over weaknesses from the international market.
- Weekly wheat prices eased to R3,783 per ton, down 2% w/w and 1% y/y.
- On the import front, volumes of wheat imported came in at 69,978 tons with 64% sourced from Australia and the remaining sourced from Germany. The total year to date imports reached 835,902 tons.

OUTLOOK

World wheat supplies are still adequate and the bearish tone will persist in the short to medium term.



Source: SAGIS;

how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

Wheat Futures 27 February 2015	May-15	Jul-15	Sep-15	Dec-15	Mar-16			
KCBT (\$/t)	198.20	200.62	205.25	211.06	215.69			
JSE (R/t)	3 855	3 897	3 810	-	-			
Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)								
May-15			Jul-15			Sep-15		
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
3,900	106	61	3,940	129	86	3,860	160	110
3,860	83	78	3,900	107	104	3,820	138	128
3,820	64	99	3,860	87	124	3,780	118	148

Oilseed market trends (Graph 9)

International:

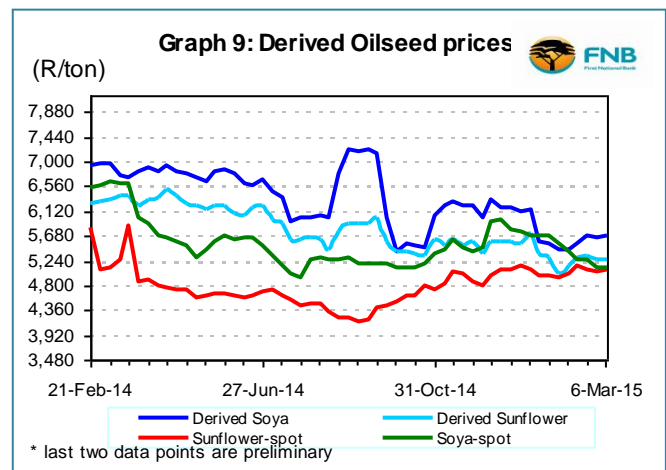
- Prices were firmer in the soybean complex on the back of a sharply higher soybean meal and bullish export sales.
- Reports of logistical problems due to the labour unrest issues by the Brazilian truckers added further support.
- Early estimates of US planted area came in at 33.79m hectares slightly lower y/y.
- Improved weather conditions in South America saw the IGC increasing its World soybean crop by 3m tons to a record 315m tons, which is up 11% y/y. Consumption was left unchanged from the previous estimate at 300m tons up 7% y/y due to the growing demand by feed and food sectors. Ending stocks are therefore estimated to reach 45m tons up 49% y/y.
- In the latest USDA WASDE report, the US soybean crop was unchanged from the previous estimate at 108m tons, up 18% y/y. Ending stocks were revised down to 10.48m tons, indicative of record paced export sales through January.
- World production was estimated at 315m tons, slightly higher from the previous estimate and setting a new record. Ending stocks were estimated at 89.26m tons, slightly down from the previous estimate however 37% higher y/y.

Domestic:

- Oilseeds traded on the JSE ended the week slightly softer on bullish world supply estimates.
- Weekly soybean prices closed at R5,101 per ton, down 3.2% w/w and 22.5% y/y.
- Sunflower posted modest losses, closing the week at R5,057 per ton which is down by 0.8% w/w and 0.6% y/y.

OUTLOOK

It is expected that soybean prices will trend sideways with limited upside potential due to the bullish world supplies. Locally, focus shifts to yield expectations as the end of the growing season approaches.



Oilseeds Futures 27 February 2015	Mar-15	May-15	Jul-15	Sep-15	Dec-15
CBOT Soybeans (US \$/t)	379.05	380.15	371.85	-	369.27
CBOT Soya oil (US c/lb)	32.95	33.11	33.07	32.88	33.30
CBOT Soya cake meal (US\$/t)	377.43	373.68	368.72	361.45	361.67
JSE Sunflower seed (R/t)	5 180	5 215	5 337	-	5 337
JSE Soybean seed (R/t)	5 008	5 063	5 107	5 127	5 127

how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

Calculated Sunflower Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)								
May-15			Jul-15			Sep-15		
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
5,140	185	150	5,220	231	191	5,260	286	241
5,100	163	168	5,180	210	210	5,220	264	259
5,060	144	189	5,140	189	229	5,180	243	278

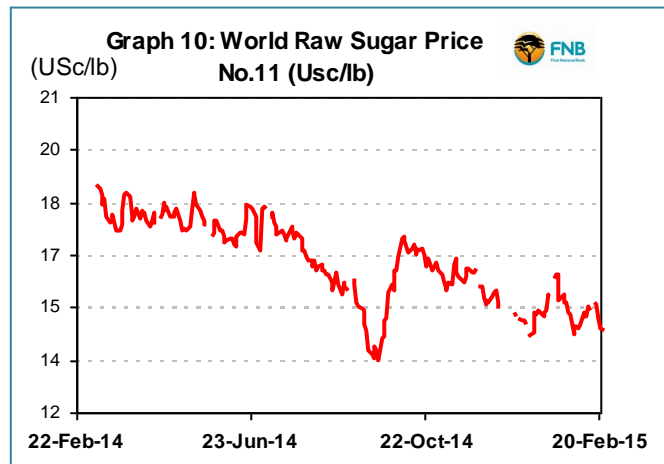
Sugar market trends (Graph 15)

International:

- World raw sugar prices on ICE (InterContinental nearby futures, No.11 contract) posted moderate losses as truck driver strike in Brazil disrupted sugar movement.
- Raw sugar prices ended lower and closed at 14.06 US cents/lb, down 5.2% w/w and 19% y/y.
- Sugar futures were down across the board with the May-15 contract down 3.8% w/w at 13.77 US cents/lb and the Jul-15 down 3.9% w/w at 14.05 US cents/lb.

Domestic:

- The February 2015 RV price for the 2014/15 season, in respect of cane delivered in January 2014, was declared at R3,359.21 per ton up by R1.18 m/m. According to the Cane growers Association, this was mainly due to the 2,853 tons reduction in sugar production (2,116,215 tons vs. 2,119,050 tons), the average world market price (17.33 USc/lb. Vs. 17.26 USc/lb.) and the weaker R/US\$ exchange rate. At this stage 8.1% of the estimated export availability is unpriced and 5.9% of the estimated dollar revenue is uncovered.
- Export availability in the 2014/15 season is estimated at 458, 259 tons. Thus far 429,220 tons have been allocated for marketing and pricing and to date 423, 877 tons have been priced at an average of US17.42c/lb.



ICE Sugar Futures 27 February 2015	May-15	Jul-15	Oct-15	Mar-16	May-16
Sugar No.11 (US c/lb)	13.77	14.05	14.72	15.76	15.84
% Change w/w	-3.8%	-3.9%	-3.3%	-2.8%	-2.5%

how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

Vegetable Market Trends (Graphs 11 to 15)

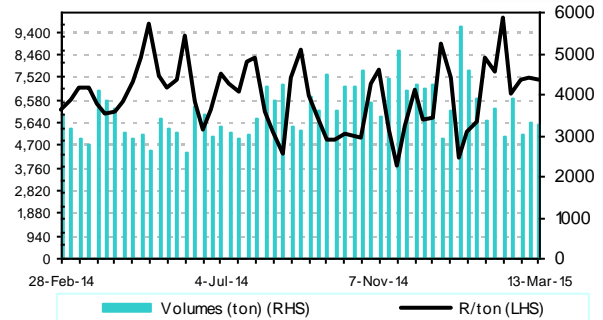
Tomatoes

Tomato prices posted good gains on supply tightness.

Weekly tomato prices closed at R7,352 per ton, up 8% w/w and 20% y/y. Volumes of tomatoes traded reached 3,034 tons, down 23% w/w and 14% y/y.

Prices are however expected to ease slightly in the short term on subdued demand during midmonth.

Graph 11: Fresh Produce Markets - Tomato prices



*last two data points are preliminary

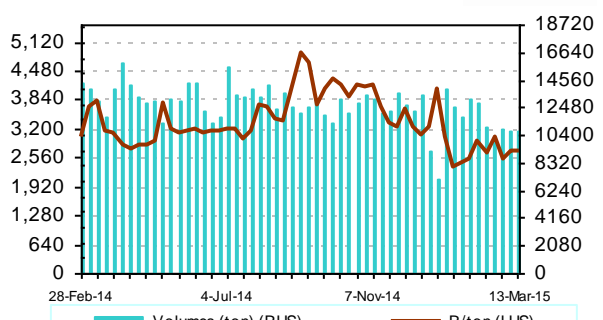
Potatoes

Potato posted sharp losses on volume pressure and limited uptake across markets.

Weekly potato prices were down 16% w/w and 15% y/y at R2,539. Volumes of potatoes traded came in at 10,862 tons, up 6% w/w however down 24% y/y.

Prices are expected to trend sideways with a limited upward potential on improved supplies.

Graph 12: Fresh Produce Markets - Potato prices



*last two data points are preliminary

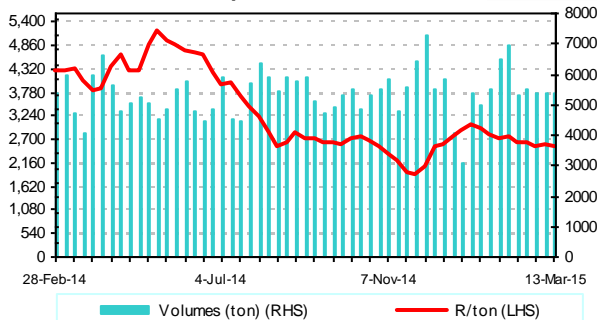
Onions

Onion prices posted slight losses on subdued demand across markets.

Weekly onion prices closed at R2,514 per ton, down 4% w/w and 41% y/y. Volumes of onions traded were pegged at 5,349 tons, down 3% w/w and 1% y/y.

Prices are expected to trend sideways with some upside potential on moderation in supplies.

Graph 13: Fresh Produce Markets - Onion prices



*last two data points are preliminary

how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

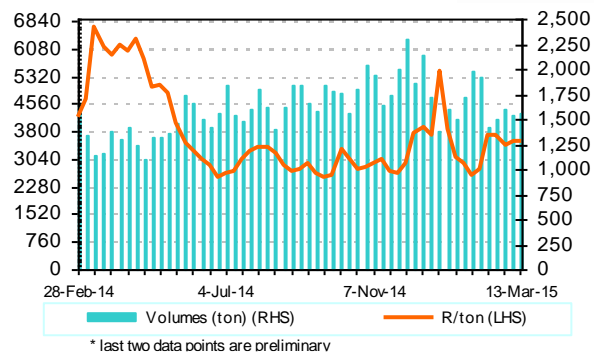
First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

Carrots

Prices closed the week softer on limited uptake across markets. Weekly carrot prices were down 8% w/w and 18% y/y. Volumes of carrots traded reached 1,594 tons, up 7% w/w but down 4% y/y.

Prices are expected to trend sideways with a downside potential on volume pressure.

Graph 14: Fresh Produce Markets - Carrot prices



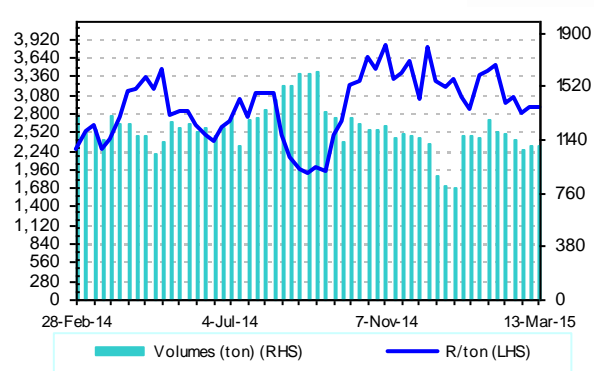
* last two data points are preliminary

Cabbages

Cabbage prices posted moderate losses, reversing last week's gains due to limited uptake on markets. Weekly cabbage prices finished down 8% w/w at R2,804 per ton. Volumes traded reached 1,066 tons, down 7% w/w and 19% y/y.

Prices are expected to move sideways to lower on increased supplies across markets.

Graph 15: Fresh Produce Markets - Cabbage prices



* last two data points are preliminary

Vegetable prices: South Africa's Major Fresh Produce Markets. (Average Pretoria, Bloemfontein, Johannesburg, Cape Town and Durban)

Week ending 27 February 2015	Average Price (R/t)	w/w	y/y	Total Volume (t)	w/w	y/y
Tomato	7 352	8%	20%	3034	-23%	-14%
Potato	2 539	-16.1%	-15.2%	10862	6%	-24.1%
Onion	2 514	-4%	-41%	5349	-3%	-1%
Carrot	3 424	-8%	-18%	1594	7%	-4%
Cabbage	2 804	-8%	24%	1066	-7%	-19%

* Daily prices also available at <https://www.fnbagricomms.co.za>

how can we help you?

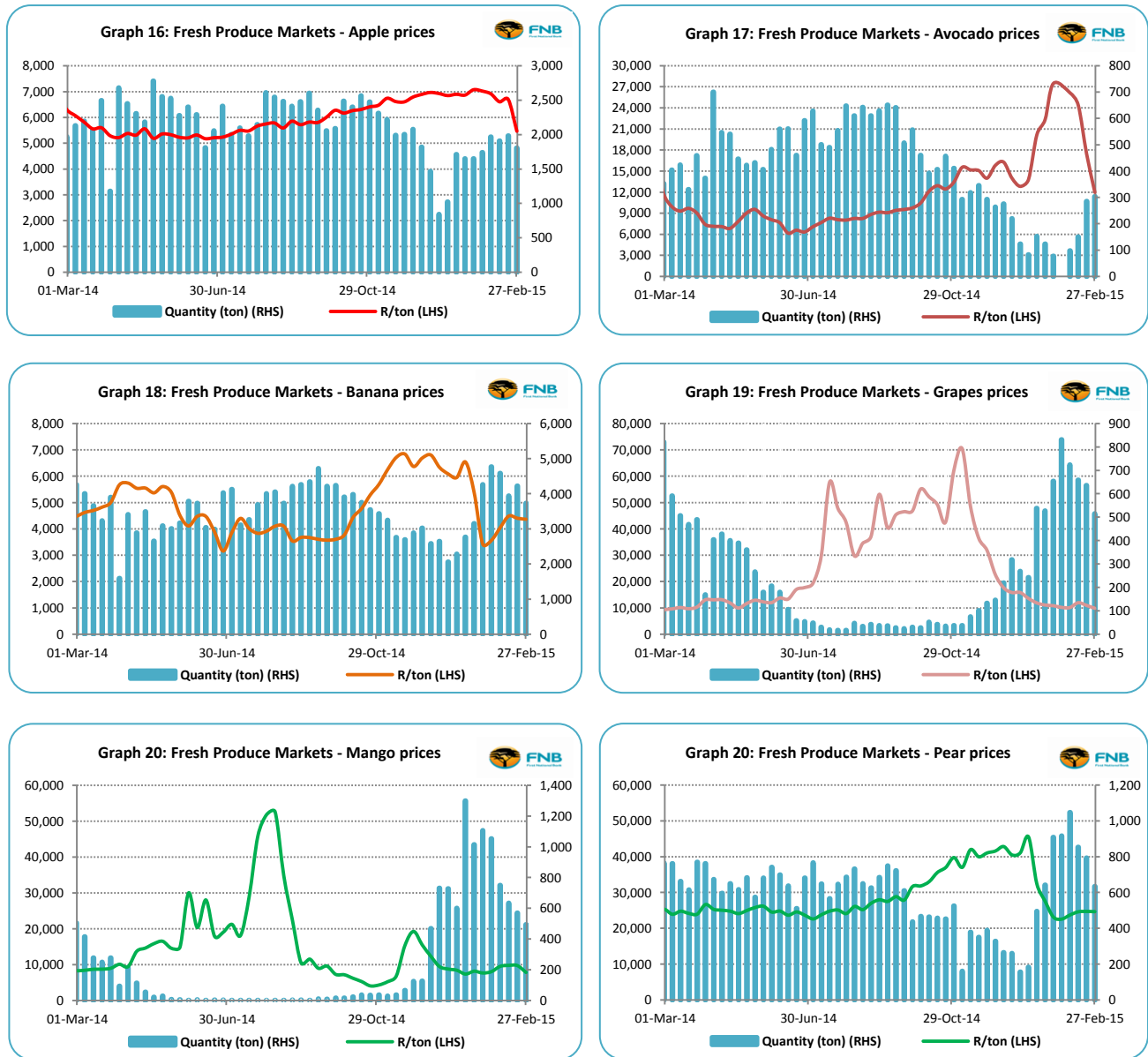
pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.

The Fruit Market Trends – Major Fresh Produce Markets in SA (Graphs 16 to 20)



FRUIT PRICES: Major FPM. (Average Pretoria, Bloemfontein, Johannesburg, Cape Town and Durban)

Week ending 27 February 2015	Average Price (R/t)	w/w	y/y	Total Volume (t)	w/w	y/y
Apples	5 466	-18%	-13%	1806	-9%	-8%
Avocados	11 967	-31%	2%	303	6%	-14%
Bananas	4 365	-1%	-2%	3730	-12%	-13%
Grapes	9 873	-10%	6%	515	-19%	-37%
Pears	24 640	0%	-3%	634	-20%	-17%

* Daily prices also available at <https://www.fnbagricomms.co.za>

Disclaimer:

Although everything has been done to ensure the accuracy of the information, the Bank takes no responsibility for actions or losses that might occur due to the usage of this information.

how can we help you?

pay for everything from a sock to livestock.

An FNB Agriculture Cheque Account is for everything you can think of.

Visit your nearest branch, email agric@fnb.co.za, contact your Banker or visit www.fnb.co.za

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services and Credit Provider (NCRCP20). Terms and Conditions apply.