03-Dec-10

Contract

Graph 1: Beef price trends

30-Jul-10

# **Agri-Weekly**

First National Bank - a division of FirstBand Bank Limited, An Authorised Financial Services Provider

# 25 March 2011

**FNB** 

08-Apr-11

#### Beef market trends (Graph 1)

- International: US domestic manufacturing beef prices continued to strengthen supported by good demand and limited offerings. Boxed beef cutout values, an indicator of beef prices at wholesale level, ended higher on good demand. Imported beef prices trended firmer due to tight supplies and improved seasonal demand. In the cattle market, U.S. slaughtering for the week came in at 632,000 head, up 2.3% w/w and 1.3% y/y. CME Feeder Cattle Index settled at \$131.25/cwt, up 1.9% w/w and 26.4% y/y. In Australia, the Eastern Young Cattle Indicator (EYCI) advanced to a new record of 417.50 cents due to sharp drop in supplies. This is 2% higher w/w and 17% y/y.
- <u>Domestic:</u> Beef prices softened slightly with the exception of Class Cs. Weekly Class A and Class A contract beef prices closed at R27.88/kg and R27.01/kg, down 2.4% and 4.8% respectively w/w. Class Cs ended firmer due to tight supplies and closed 1.4% higher /w and 17% higher y/y at R22.96/kg. Weaner calf prices posted modest losses due to poor uptake on markets. Weekly weaner calf prices closed the week at R16.44/kg live weight, down 4.2% w/w but still 9.6% higher y/y.

(SA c/kg)

2,820.00

2.640.00

2,460.00

2,280.00

1,920.00

1.740.00

1,560.00

1.380.00

1,200.00

1,020.00 --- 26-Mar-10

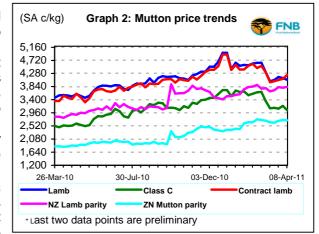
Class A

#### OUTLOOK

Prices are expected to firm slightly in the short to medium term due to increased demand associated with the Easter holidays.

## Mutton market trends (Graph 2)

- International: US domestic slaughter lambs and ewes were slightly higher on good demand. Lamb cutout values (Choice & Prime) extended gains, closing 1.6% higher w/w and 57.5% higher y/y at \$183.82/cwt. Weekly sheep slaughter numbers came in at 41,000, up 2.5% w/w but down 29.3% y/y. The Australian lamb prices were steady to higher for most categories due to tight supplies. Mutton prices in the Eastern states were reportedly higher due to an 8% drop in supplies. This saw the mutton indicator closing at record 476c/kg cwt.
- <u>Domestic:</u> Lamb and mutton prices maintained a firmer trend across most categories. Weekly Class A lamb and Contract Class A lamb closed at R41.64/kg and R40.63/kg, up 2.5% and 1%



respectively w/w. Class Cs were the exception, ending marginally lower at R31.02/kg. Weaner lambs traded firmer due to tight supplies across most markets. Weekly weaner lamb prices closed at R20.43/kg, up 0.8% w/w and 30.4% y/y.

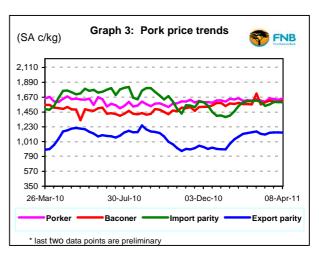
# OUTLOOK

The market is expected to recover somewhat in the medium term as demand peaks during Easter.



#### Pork market trends (Graph 3)

- International: US pork prices ended modestly higher across most categories on the back of improved demand especially for processing cuts. The weekly pork carcass cutout values closed up 1.3% w/w at \$93.06/cwt, up 28.6% y/y. Weekly slaughter numbers came in a bit lower at 2.12m head, down 1% w/w and 3.3% y/y. Production reached 441.3m lb, down 0.9% w/w and 1.1% y/y.
- <u>Dometic:</u> Domestic porker and baconer prices ended softer as demand slipped during mid month. Weekly porker prices finished the week at R16.42/kg, down 0.6%% w/w and 1% y/y. Baconers closed down 0.9% w/w at R16.05/kg, but still 3% higher y/y. Weekly import parity prices increased by 2.4% w/w and were 7% higher y/y, mainly due to higher international prices.

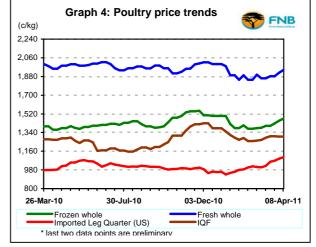


#### OUTLOOK

Domestic porker and baconer prices are expected to trend a bit firmer in the short term, on improved demand.

## Poultry market trends (Graph 4)

- International: US domestic prices continued to trend higher supported by good seasonal demand. Market activity was reportedly slow to moderate throughout the week. Demand at retail and food service was reported mostly light to moderate. Meanwhile, the For the week ended 19-Mar-11, US broiler egg sets were reported 1% higher y/y. The expected number available for marketing during the week ending 30-April-2011 was projected at 156.8m head, up 0.8% w/w but down 1.8% y/y.
- <u>Domestic:</u> Poultry prices were steady to higher on moderate uptake and limited supplies. Weekly fresh whole birds and IQF remained steady at R18.83/kg (down 6% y/y) and R13.03/kg (up 2% y/y) respectively. Frozen whole birds lifted up slightly on the back of tight supplies. Weekly frozen whole bird prices ended 1.7% higher at R14.29/kg, up 1% y/y



prices ended 1.7% higher at R14.29/kg, up 1% y/y. Weekly import parity prices strengthened further, closing up 4% w/w and 8% y/y influenced by renewed Rand weakness and better international prices.

#### OUTLOOK

Domestic poultry prices are expected to trend sideways with some upward potential due to improved demand.

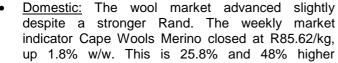
Producer prices for selected livestock commodities 25 March 2011	Beef	Mutton	Pork	Poultry
Open market: Class A / Porker / Fresh whole birds(R/kg)	27.88	41.64	16.42	18.83
Open market: Class C / Baconer / Frozen whole birds(R/kg)	22.96	31.02	16.00	14.29
Contract: A2/A3* / Baconer/ IQF (*includes fifth quarter) (R/kg)	27.01	40.63	16.05	13.03
Import parity price (R/kg)	19.29	26.93	15.99	10.68
Weaner Calves / Feeder Lambs (R/kg)	16.44	20.43		

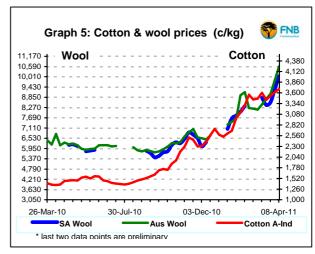


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#### Wool and cotton market trends (Graph 5)

International: Cotton prices rebounded from earlier lows on renewed demand.. Prices advanced by 4% w/w and closed at 231.87 US c/lb, which is 168% higher y/y. Cotton ICE futures: Cotton for May-11 delivery was up 2.7% w/w at 204.49c/lb, Jul-11 up 4% w/w at 197.11c/lb, Oct-11 up 4% w/w at 154.51c/lb, Dec-11 up 3.3% w/w at 127.92c/lb. Wool market: In Australia, the wool market maintained a firmer trend. The weekly market indicator EMI closed marginally higher at A\$13.79/kg, up 0.7% w/w and 49.6% v/y.



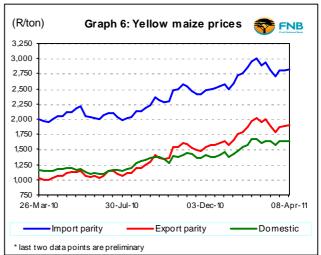


compared to the current season's average and the opening sales respectively. Sales reached 91% of the 6,500 bales offered. Major buyers were G Modiano SA with 2,287 bales (35.2%), Standard Wool SA with 1,331 bales (20.5%) and Stucken & Co with 1,248 bales (19.2%).

Fibre market prices 25 March 2011	SA prices (R/kg)	Australian prices (R/kg)	Australian futures Jul-11 (AU\$/kg)	Australian futures Sep-11 (AU\$/kg)
Wool market indicator (R/kg)	85.62	90.34		
19μ long length wool (R/kg)	116.65	117.81	15.25	14.75
21μ long length wool (R/kg)	90.15	90.77	11.85	11.53
23μ long length wool (R/kg)	-	88.52	11.43	11.05
	SA derived	New York	New York future	New York future
	Cotton	A-Index	Jul-11	Oct-11
	(R/kg)	(US\$/kg)	(US\$/kg)	(US\$/kg)
Cotton Prices (R/kg)	35.27	5.10	4.34	3.40

#### Yellow maize market (Graph 6)

- International: US yellow maize prices recovered from last week's losses and ended modestly higher. The market found support from gains other commodity markets and improved export demand. Weekly yellow maize prices were up 5.7% w/w and 86% y/y, closing at \$292/ton. Maize futures on Chicago: Maize for May-11 delivery increased by 0.9% w/w, Jul-11 was up 0.8% w/w, Sep-11 up 1.2%.
- <u>Domestic:</u> Yellow maize prices posted modest gains on spill over support from Chicago. Weekly yellow maize prices rose by 3.5% w/w at R1,632/ton, up 41% y/y. Yellow maize import parity was up 3.3% w/w and 39% y/y. Weekly export sales for the week ended 18-Mar-2011 increased by 54% w/w, coming in at 2,625 tons.



Cumulative sales for the season to date rose to 902,737 tons. Weekly yellow maize futures on Safex: Yellow maize for May-11 delivery closed up 2.1% w/w (+R35/t), Jul-11 up 3.1% w/w (+R51/t), Sep-11 up 2.9% w/w (+R48/t), Dec-11 up 3.4% w/w (+R58/t).

#### **OUTLOOK**

Uncertainty regarding the direction of world economy will continue have a downward influence on commodity markets.

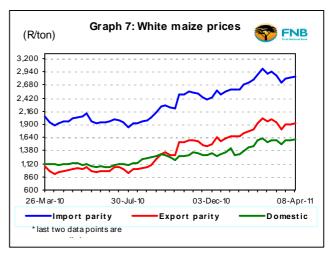
Yellow Maize Futures 25 March 2011	May-11	Jul-11	Sep-11	Dec-11	Mar-12
CBOT (\$/t)	271.62	273.99	253.97	240.10	243.33
SAFEX (R/t)	1,670	1,700	1,727	1,768	-
CHICAGO CORN (R/t)	-	1,961	1,835	1,744	-

Calculated Yellow Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

May-11			Jul-11			Sep-11			
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call	
1,720	94	44	1,740	127	87	1,760	174	141	
1,680	70	60	1,700	104	104	1,720	151	158	
1,640	50	80	1,660	84	124	1,680	131	178	

## White maize market trends (Graph 7)

- International: US white maize prices posted strong gains supported by gains in wheat and positive outside markets. Weekly prices rose by 6.1% w/w to close at \$275/ton, which is almost 81% higher y/y.
- <u>Domestic:</u> White maize prices posted modest recovery despite a stronger Rand. Weekly white maize prices rose 5.1% w/w at R1,586/ton, almost 44% higher y/y. White maize import parity prices rose by 3.6% w/w and 37% y/y, mainly due to higher international prices. Weekly export sales for the week ended 18-Mar-11 fell 77% w/w, coming in at 10,105 tons. Total white maize sales for the season-to-date were pegged at



712,730 tons. Total country maize sales (YM+WM) reached 1.62m tons. White maize (WM) futures on Safex: White maize for May-11 delivery rose 3.8% w/w (+R59/t), Jul-11 up 3.6% w/w (+R57/t), Sep-11 up 3.7% w/w (+R60/t), Dec-11 up 3.5% w/w (+R59/t).

#### **OUTLOOK**

Uncertainty regarding the direction of world economy will continue have a downward influence on commodity markets.

White Maize Futures 25 March 2011	May-11	Jul-11	Sep-11	Dec-11	Mar-12
SAFEX (R/t) WM <sub>1</sub>	1,632	1,652	1,687	1,729	-

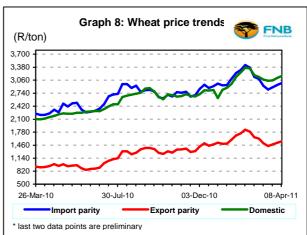
Calculated White Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

May-11			Jul-11			Sep-11			
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call	
1,680	86	38	1,700	135	87	1,720	170	137	
1,640	62	54	1,660	112	104	1,680	148	155	
1,600	43	75	1,620	92	124	1,640	127	174	



## Wheat market trends (Graph 8)

International: US Wheat prices rebounded due to uncertainty on winter wheat weather and improved export demand. Indications that the moisture level in the US Southern Plains remains insufficient together with planting delays in the US Northern Plains provided added support. US weekly wheat export sales came in at 745,700 tons with old crop sales at 659,700 tons. Wheat futures on Kansas posted slight upside recovery on the week: Wheat for May-11 delivery closed up 1.2% w/w at \$314/ton, Jul-11 up 1.2% w/w at \$318/ton, Sep-11 up 1.2% w/w at \$324/ ton. Wheat futures on Chicago were steady across the board: Wheat for May-11 delivery closed at \$266/t, Jul-11 at \$279/t, Sep-11 at \$293/t.



• <u>Domestic:</u> Domestic wheat prices ended firmer supported by higher international prices. Weekly wheat prices on SAFEX closed at R3,055/ton, up 0.3% w/w and 46% y/y. Weekly export sales for the week ended 18-Mar-11 came in sharply higher at 3,530 tons. Cumulative sales for the season to date rose to 72,196 tons. Imports came in at 48,900 tons and 803,275 tons for the year. Wheat futures on SAFEX were down across the board: wheat for May-11 delivery closed down 0.7% w/w (-R23/t), Jul-11 down 1% w/w (-R30/t).

#### OUTLOOK

Domestic wheat prices are expected to trend higher in the short term on the back of rising international prices..

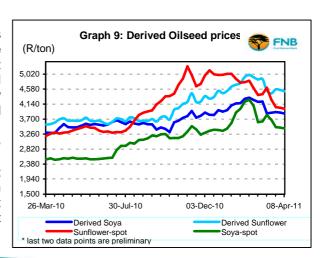
Wheat Futures 25 March 2011	May-11	Jul-11	Sep-11	Dec-11	Mar-12
KCBT (\$/t)	314.16	318.11	323.62	330.60	333.45
SAFEX (R/t)	3,070	3,065	3,067	2,865	-

Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

May-11			Jul-11			Sep-11			
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call	
3,120	111	61	3,100	156	121	3,100	172	139	
3,080	88	78	3,060	134	139	3,060	150	157	
3,040	69	99	3,020	114	159	3,020	130	177	

## Oilseed market trends (Graph 9)

International: US soybean prices reversed last week's losses and increased on spillover support from the maize market and harvest delays in Brazil due to wet weather conditions. The soybean complex traded higher with the exception of soybean meal. Weekly soybean and soybean oil prices were up 2.8% and 5.3% w/w at \$344/ton and 54USc/lb respectively. Soybean meal ended 1% lower w/w, but still 24% higher y/y. Soybean complex futures on Chicago: Soybean for May-11 delivery closed down 0.3% w/w at \$499/ton, Jul-11 down 0.2% at \$502/ton. Soybean meal for May delivery closed at \$357/ton; Jul-11 at \$362/ton. Soybean oil May delivery up 1.9% w/w at 56.84c/lb, Jul-11 up 1.9% w/w at 57.41c/lb.





• <u>Domestic</u> Oilseed prices traded on SAFEX continued to weaken due to the stronger Rand. Weekly sunflower prices fell 5.2% w/w at R4,051/ton, but still 26% higher y/y. Soybean prices fell 5.8% w/w, closing at R3,466/ton but still 38% higher y/y. Soybean futures on SAFEX: soybean for May-11 delivery fell 1.8% w/w at (-R61/t), Jul-11 down 1.8% w/w (-R63/t), Sep-11 up 0.8% w/w (+R29/t), Dec-11 up 0.6% w/w (+R21/t). Sunflower futures on Safex eased lower across the board: May-11 was down 5.5% w/w (-R230/t), Jul-11 down 5.3% w/w (-R229/t).

#### **OUTLOOK**

Prices are expected to remain on the downside in the short term due to currency strength (R/US\$).

Oilseeds Futures 25 March 2011	May-11	Jul-11	Sep-11	Dec-11	Mar-12
CBOT Soybeans (US \$/t)	499.05	502.80	499.05		496.63
CBOT Soya oil (US c/lb)	56.84	57.41	57.76	57.81	57.86
CBOT Soya cake meal (US \$/t)	357.20	362.00	362.50	357.60	358.60
SAFEX Sunflower seed (R/t)	3,975	4,060	-	-	-
SAFEX Soybean seed (R/t)	3,375	3,422	3,463	3,526	-

Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

	May-11		Jul-11			Sep-11			
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call	
4,020	113	68	4,100	307	267				
3,980	90	85	4,060	285	285				
3,940	71	106	4,020	264	304				

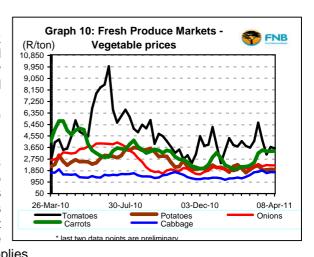
#### **Vegetable market trends (Graph 10)**

#### Tomatoes

Tomato prices came under pressure during the week due to a combination of limited uptake on markets and an increase in supplies. Prices declined by 26%w/w closing at R3,109/ton, up 22.2% y/y. Volumes traded reached 4,161tons, up 7.7% w/w but down 7.6% y/y. Prices are however expected to improve slightly in the short to medium term on improved demand.

#### Potatoes

Potato prices regained their losses from the previous week, increasing by 1.3% w/w but still down 11.55% y/y closing at R,914/ton. The increase in prices was supported by limited supplies on markets. Volumes traded were down 4.9% w/w but still 4.9% higher y/y at 12,305 tons. Prices are however expected to move sideways with some upside potential due to limited supplies.



#### Onions

Onion prices recovered slightly due to limited supplies on markets. Prices increased to R2,285/ton, up 4.4% w/w but down 14% y/y. Volumes traded were down 1.6% w/w but up 12% y/y closing the week at 4,541 tons. Prices are however expected to ease somewhat in the short term with limited upside potential as supplies recover.

## Carrots

Carrot prices lost their ground and weakened due to limited uptake on markets. Prices were down 2.7% w/w and 19.0% y/y closing at R3,354/ton. Volumes traded reached 1,187tons, down 1.7% w/w but still up 15.9% y/y. Prices are expected to firm slightly in the short term as demand improves.

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#### Cabbages

Cabbage prices also lost their momentum due to increased supplies on markets. Prices were down 11.2% w/w and 1.4% y/y closing at R1,655/ton. Volumes traded reached 1,240tons, up 2.8% w/w and 3.5% y/y. Prices are expected to improve somewhat in the short term.

Vegetable prices: Fresh Produce Markets. (Average Pretoria, Bloemfontein, Johannesburg, Cape Town and Durban)										
Week ending 25 March 2011	Average Price (R/t)	w/w	y/y	Total Volume (t)	w/w	y/y				
Tomato	3,109	-26.0%	22.2%	4161	7.7%	-7.6%				
Potato	1,914	1.3%	-11.5%	12305	-4.9%	4.9%				
Onion	2,285	4.4%	-14.0%	4541	-1.6%	12.0%				
Carrot	3,354	-2.7%	-19.0%	1187	-1.7%	15.9%				
Cabbage	1,655	-11.2%	-1.4%	1240	2.8%	3.5%				

Daily prices also available at <a href="https://www.fnbagricomms.co.za">https://www.fnbagricomms.co.za</a>

## Sugar market trends (Graph 11)

- International: World sugar prices rebounded from the recent declines due to concerns over the Brazil crop and firmness of commodity markets. Weekly prices rose 2.1% w/w to close at 27.31 US c/lb, up 59% y/y. Weekly US ICE sugar futures (USc/lb): Raw sugar for May delivery closed up 0.5% w/w at 27.86c/lb, Jul-11 up 0.5% w/w at 25.62c/lb , Oct-11 up 0.5% w/w at 24.45c/lb, Jul-12 up 1.5% w/w at 22.78c/lb.
- <u>Domestic</u>: On the domestic market, the final RV (Recoverable Value) for 2010/11, a measure of the value of the sugar and molasses that will be recovered from the sugarcane delivered by the individual grower, was declared at R2,572.14/ton according to the South African Sugar Association.



This is up 0.9% (R21.94/t) compared to January 2011. The higher RV price was mainly due to the increase in the local market price during February.

ICE Sugar Futures 25 March 2011	May-11	Jul-11	Oct-11	Mar-12	May-12
Sugar No.11 (US c/lb)	27.86	25.62	24.45	24.03	23.44
% Change w/w	0.5%	0.5%	0.5%	1.0%	1.3%

#### Disclaimer:

Although everything has been done to ensure the accuracy of the information, the Bank takes no responsibility for actions or losses that might occur due to the usage of this information.

