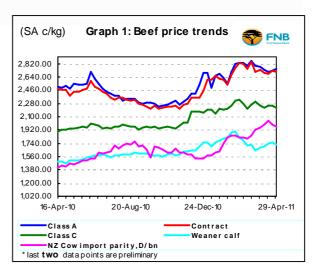
Agri-Weekly

First National Bank - a division of FirstBand Bank Limited. An Authorised Financial Services Provider

15 April 2011

Beef market trends (Graph 1)

International: US domestic lean processing beef prices were firm to higher supported tight supplies and strong domestic demand particularly at retail and food service. Market activity on imported beef was reportedly slow with prices mostly lower. Boxed beef cutout values settled lower at \$188.89/cwt, down 1.3% w/w but 13.3% higher v/v. U.S. slaughtering for the week came in at 640,000 head, up 1.4% w/w, but down 0.5% y/y. Cumulative production since January 1st reached 3,364m tons, up 1.3% y/y. CME Feeder Cattle Index settled at \$133.72/cwt, down 1.7% w/w but still 18% higher y/y. In Australia, the Eastern Young Cattle Indicator (EYCI), a barometer for the performance of young cattle, continued to soften with the weekly average down by 2% w/w at A\$4.18/kg cwt, but still up 18% y/y..



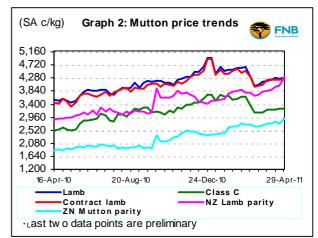
• <u>Domestic:</u> Beef prices remained weak with weekly Class A beef prices falling by 0.9% w/w and settled at R27.08/kg. Contract Class A beef prices fell by 0.7% w/w to R26.75/kg. Class C beef prices was however the exception, increasing by 1.1% w/w at R22.49/kg. Weaner calf prices continued to trend higher, settling up 2.1% w/w and 16% y/y at R17.36/kg live weight.

OUTLOOK

Prices are however expected to firm slightly in the short to medium term due to increased demand associated with the Easter holidays.

Mutton market trends (Graph 2)

- International: US domestic slaughter lambs, ewes and weaner lambs were mostly steady to lower. Lamb cutout values (Choice & Prime) fell 3.5% w/w but still 55.3% higher y/y at \$185.56/cwt. Weekly sheep slaughter numbers came in at 53,000, up 29% w/w and 40% y/y. Lamb production for the week was 1.8m tons, up 30% w/w and 44% y/y. Cumulative production for the year to date reached 19.3m tons, down 11% compared to the corresponding period last year.
- <u>Domestic:</u> Mutton prices ended firmer across most markets. Weekly Class C prices rose 1% w/w to settle at R32.33/kg, up 28% y/y. Class A lamb was firmer at R42.77/kg, up 1.1% w/w and 21% y/y. Contract Class A lamb was firmer at R42.38/kg, up



23% y/y. Weaner lambs posted marginal gains on improved uptake. Weekly weaner lamb prices were advanced by 0.5% w/w and 35% y/y, settling at R21/kg live weight.

OUTLOOK

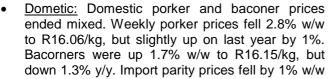
The sheep market is expected to strengthen somewhat on good Easter demand.

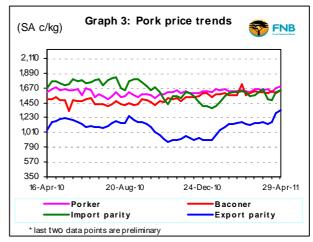


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Pork market trends (Graph 3)

• International: US pork prices ended mixed, with hams on the downside. Weekly ham prices fell 2.4% w/w at US\$72/cwt, down 4% y/y. Carcass prices advanced 1.3% w/w and 15.8% y/y, settling at US\$96/cwt. Loins advanced 4.5% w/w and 10.7% y/y at US\$105/cwt. Spareribs settled at US\$144/cwt, up 1.4% w/w and 10.7% y/y. Pork production for the week was 196m tons, down 2.8% w/w but up 3.5% y/y. Cumulative production since January 1st came in at 2,823m tons, up 1.4% y/y.





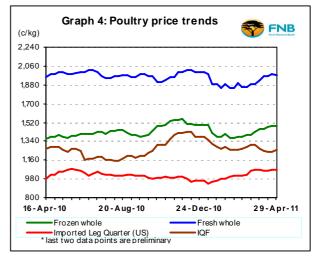
and 10% y/y, due to lower international prices. Pork imports increased by 7.3% m/m in Mar-2011, coming in at 3,513 tons and 8,477 tons for the year to date. Major suppliers were Germany and Canada, accounting for 64% and 14.4% respectively for the total imports.

OUTLOOK

Domestic porker and baconer prices are expected to trend a bit firmer in the short to medium term, on improved demand.

Poultry market trends (Graph 4)

- International: US domestic prices ended mixed with whole birds and breasts maintaining a firmer trend. Retail and food service demand was light to moderate ahead of the weekend. Whole birds remained steady. Leg quarters eased lower by 0.4% w/w, but still 23% higher y/y. Wings continued to trend lower, falling by 5.1% w/w. Meanwhile, the broiler egg sets and chick placements as of 09-Apr-2011 were slightly higher compared to last year. The estimated number available for marketing during the week ending 21-May-2011 was pegged at 159m head, compared to 158.9m head a year ago.
- <u>Domestic:</u> Poultry prices were again mixed, with frozen whole birds rebounding on the back of tight supplies. Weekly frozen whole birds advanced by 1.3% w/w and 8% y/y at R14.73/kg. Fresh whole



birds were a bit softer at R19.61/kg, down 0.2% w/w and almost unchanged y/y. The IQF market remained under pressure and shed 0.9% w/w and 2% y/y at R12.40/kg. Meanwhile, rising fuel prices and firming maize prices will squeeze producer margins due to their effect on input costs. Maize is a major ingredient in broiler feeding and prices have risen by almost 45% since last year.

OUTLOOK

Domestic poultry prices are expected to trend sideways with some upward potential in the short to medium term.



FNB FNB

4 120

3,860

3,600

3,340

3,080

2 820

2.560

2,300

2,040

1.780

1,520

1,260

1,000

29-Apr-11

(US\$/kg)

3.34

Cotton

Graph 5: Cotton & wool prices (c/kg)

20-Aug-10

(US\$/kg)

3.90

24-Dec-10

Aus Wool

Wool

10 0 10

9,430

8,850

8,270

7,690

7.110

6.530

5.950

5,370 4,790

4,210

3,630

3,050

16-Apr-10

SA Wool

Producer prices for selected livestock commodities 15 April 2011	Beef	Mutton	Pork	Poultry
Open market: Class A / Porker / Fresh whole birds(R/kg)	27.08	42.77	16.06	19.61
Open market: Class C / Baconer / Frozen whole birds(R/kg)	22.49	32.33	15.90	14.73
Contract: A2/A3* / Baconer/ IQF (*includes fifth quarter) (R/kg)	26.75	42.38	16.15	12.40
Import parity price (R/kg)	20.40	28.04	14.89	10.60
Weaner Calves / Feeder Lambs (R/kg)	17.36	21.00		

Wool and cotton market trends (Graph 5)

- International: Cotton prices declined on spill over weakness in the grain markets. Meanwhile, cotton carry over stocks came in at a record low of 1.6m bales in the last USDA estimates report. This will give support to cotton prices in the medium to longer term. Weekly prices fell by 1.7% w/w, settling at 224.65 US c/lb, but still 163% higher y/y. Cotton ICE futures: Cotton for Jul-11 delivery fell 6.6% w/w at 177.40c/lb, Oct-11 fell 5.7% w/w 151.67c/lb, Dec-11 fell 6.4% w/w at 129.18c/lb. In Australia, the wool market continued to soften which saw the weekly market indicator EMI settling at A\$13.52/kg, down 1.7% w/w but still 53% higher y/y.
- Cotton A-Ind Domestic: The domestic wool market resumed on a * last two data points are preliminary softer note due to a stronger Rand on the day of sale. The weekly market indicator Cape Wools was down by 1% at R85.36/kg clean. This is 23% and 48% higher compared to the current season's average and the opening sales respectively. Major buyers

were Standard Wool SA with 3 654 hales (35.8%). Stucken & Co with 2 566 hales (25.2%). G Modiano

(R/kg)

33.41

SA with 1,881 bales (18.4%). Sales reached 95.7% of the 10,199 bales offered. Sales will resume after the Easter recess on 3 May, with an estimated 10,000 bales on offer.									
Fibre market prices 15 April 2011 SA prices (R/kg) Australian Australian futures Sep-11 (R/kg) Australian futures (R/kg) Australian futures (R/kg) Australian futures (AU\$/kg)									
Wool market indicator (R/kg)	85.36	90.88							
19μ long length wool (R/kg)	112.83	116.12	15.25	14.75					
21μ long length wool (R/kg)	88.10	91.72	11.85	11.50					
23μ long length wool (R/kg)	-	85.36	11.43	11.03					
	SA derived Cotton	New York A-Index	New York future Jul-11	New York future Oct-11					

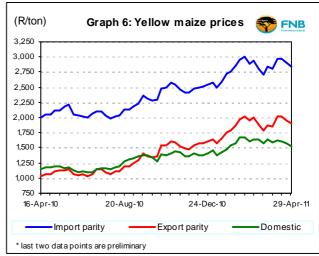
(US\$/kg)

4.94

Cotton Prices (R/kg)

Yellow maize market (Graph 6)

- International: US yellow maize prices eased lower on selling pressure and improved weather conditions. Last week's USDA report reflected a tight supply situation with stocks to usage ratio at a historical low of 5%. Global ending stocks were pegged at 122.43m tons, down 0.6% m/m and 16% y/y. Weekly yellow maize prices fell by 0.9% w/w to settle at \$320/ton, but still 102% higher y/y. Maize futures on Chicago: Maize for Jul-11 delivery fell by 3.2% w/w at \$295/t, Sep-11 down 1.4% w/w at \$276/t, Dec-11 up 0.5% w/w at \$259/t, Mar-12 up 0.3% w/w at \$262/t.
- <u>Domestic:</u> Yellow maize prices drifted lower on spill over weakness from CBOT prices, despite a weaker Rand. Weekly yellow maize prices declined by 2.4% w/w to settle at R1,602/ton, but still 43% higher y/y. Yellow maize import parity fell



still 43% higher y/y. Yellow maize import parity fell by 0.1% w/w, but still 50% higher y/y. Weekly export sales for the week came in at 8937 tons. Cumulative sales for the season to date advanced to 1.01m tons. Weekly yellow maize futures on Safex: Jul-11 delivery fell by 0.7% w/w (-R12/t), Sep-11 felly by 0.7% w/w (-R11/t), Dec-11 fell by 1.1% w/w (-R20/t), Mar-12 fell by 1.1% w/w (-R19/t), Jul-12 fell by 1.9% w/w (-R34/t).

OUTLOOK

Prices are expected to weaken in the short term on renewed pressure on international markets. However the medium to long term outlook remains bullish given the tight global supplies.

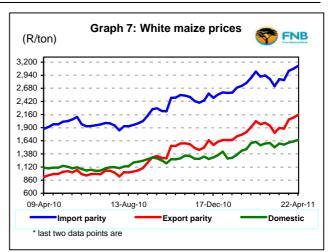
Yellow Maize Futures 15 April 2011	Jul-11	Sep-11	Dec-11	Mar-12	May-12				
CBOT (\$/t)	295.26	276.35	258.46	261.77	263.59				
SAFEX (R/t)	1,692	1,728	1,770	1,795	1,761				
CHICAGO CORN (R/t)	-	2,057	1,926	1,818	-				
Coloulated Valley Maine	Coloulated Valley Maize Ontions prices (Plan) DMD commodity dock (Tel. 044 200 0005)								

Calculated Yellow Maize Optio	ns prices (R/ton) RMB commodity des	k (Tel: 011 269 9005)

	Jul-11		Sep-11				Dec-11	
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
1,740	118	70	1,760	162	130	1,820	221	171
1,700	95	87	1,720	140	148	1,780	198	188
1,660	75	107	1,680	120	168	1,740	176	206

White maize market trends (Graph 7)

- International: US white maize prices continued to strengthen on improved export interest and tightening balance sheet for the medium to longer term. Weekly prices increased by 0.5% w/w to settle at \$309/t, which is 124% higher y/y.
- <u>Domestic:</u> White maize prices eased marginally lower despite a weaker Rand. Weekly white maize prices were down 0.5% w/w at R1,597/ton, but 46% higher y/y. White maize import parity prices increased further by 1% w/w and were 60% higher y/y, on the back of better CBOT prices and a slightly weaker





Rand. On the export front, sales continued at a slow pace at 45,132 tons. Total white maize sales for the season-to-date were pegged at 906,286 tons. Total country maize sales (YM+WM) reached 1.92m tons. White maize (WM) futures on Safex: White maize for Jul-11 delivery fell by 1.8% w/w (-R31/t), Sep-11 fell by 1.4% w/w (-R25/t), Dec-11 fell by 1.1% w/w (-R20/t).

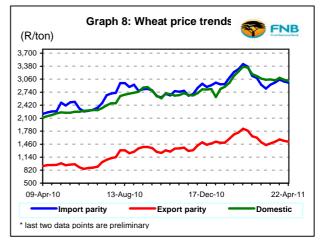
OUTLOOK

Prices are expected weaken in the short term on renewed pressure on international markets. However the medium to long term outlook remains bullish given the tight global supplies.

	ize Futures ril 2011	Jul-1	1 8	Sep-11 Dec-11		Mar-1	2	May-12		
SAFEX (R/	t) WM1	1,660)	1,691	1,731	1,762	2	1,765		
Calculated White Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)										
	Jul-11			Sep-11			Dec-11			
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call		
1,700	115	75	1,740	169	120	1,780	205	156		
1,660	92	92	1,700	1,700 146 13		1,740	182	173		
1,620	72	112	1,660	125	156	1,700	161	192		

Wheat market trends (Graph 8)

- International: US Wheat prices fell sharply on selling pressure. Prices trended lower despite wet conditions in the Northern Plains and dryness in the Southern Plains. Weekly export sales were pegged at 443,600 tons. Wheat futures on Kansas: Wheat for Jul-11 deliver dropped by 7.1% w/w at \$322/t, Sep-11 down 7.1% w/w at \$327/t. Wheat futures on Chicago: Wheat for Jul-11 delivery fell 6.3% w/w at \$287/t, Sep-11 down 5.8% w/w at \$300/t.
- <u>Domestic:</u> Domestic wheat prices lost their ground and weakened on spill over weakness from international markets. Weekly wheat prices on SAFEX fell 1.7% w/w to settle at R3,038/ ton, up 50% y/y. Weekly export sales came in at 6,357 tons. Cumulative sales for the season to date rose to



916,678 tons. Imports came in at 35,040 tons for the week and 88,379 tons for the year. Wheat futures on SAFEX: Wheat for Jul-11 delivery fell 2.5% w/w (-R78/t), Sep-11 fell 2.7% w/w (-R85/t), Dec-11 fell 2.4% w/w (-R72/t).

OUTLOOK

Domestic wheat prices are expected to maintain the current momentum in the short term.

Wheat Futures 15 April 2011	Jul-11	Sep-11	Dec-11	Mar-12	May-12
KCBT (\$/t)	321.87	326.84	333.72	338.23	335.10
SAFEX (R/t)	3,030	3,022	2,898	-	-

Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

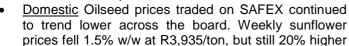
	Jul-11		Sep-11			Dec-11			
Ask	Put	Call	Ask	Ask Put Call			Put	Call	
3,080	154	104	3,060	161	123	2,940	212	170	
3,040	131	121	3,020	140	142	2,900	190	188	
3,000	111	141	2,980	120	162	2,860	170	208	

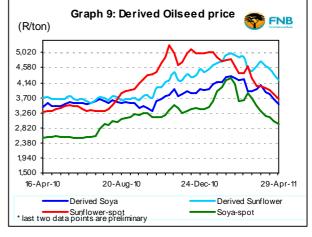


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Oilseed market trends (Graph 9)

International: US soybean prices continued to weaken on selling and harvest pressure from South America. Prices were down across the soybean complex with the biggest fall in meal. Weekly soybean settled 2.2% lower at \$515/t, soybean meal down 2.8% w/w at \$325/t and soybean oil down 2.2% w/w at 56USc/lb. Soybean complex futures on Chicago: Soybean for Jul-11 delivery fell 4.3% w/w at \$494/t, Sep-11 fell by 4.2% w/w at \$493/t. Soybean meal for May delivery was down 1% w/w at \$357/t, Jul-11 down 1% w/w at \$363/t. Soybean oil for Jul-11 delivery fell 4.9% w/w at 57.45USc/lb, Sep-11 fell 4.8% w/w at 57.89USc/lb.





y/y. Soybean prices fell 0.7% w/w, settling at R3,139/ton but still 25% higher y/y. Soybean futures on SAFEX: Soybean for May-11 delivery fell 4.5% w/w (-R150/t), Jul-11 down 4.2% w/w (-R140/t), Sep-11 down 5.4% w/w (-R185/t), Dec-11 down 4% w/w (-R140/t). Sunflower futures on Safex eased lower across the board: sunflower for May-11 delivery fell 2% w/w (-R83/t), Jul-11 down 1.8% w/w (-R75/t), Sep-11 down 2.2% w/w (-R94/t).

OUTLOOK

Prices are expected to remain on the downside in the short term on renewed weakness on international markets.

Oilseeds Futures 15 April 2011	Jul-11	Sep-11	Dec-11	Mar-12	May-12
CBOT Soybeans (US \$/t)	489.28	493.54	493.17	-	495.16
CBOT Soya oil (US c/lb)	56.84	57.45	57.89	58.18	58.26
CBOT Soya cake meal (US \$/t)	345.20	350.50	351.10	348.50	351.90
SAFEX Sunflower seed (R/t)	3,880	3,965	4,065	4,161	-
SAFEX Soybean seed (R/t)	3,110	3,169	3,210	3,270	-

Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

	Jul-11		Sep-11			Dec-11			
Ask	Put	Call	Ask Put Call			Ask	Put	Call	
4,000	263	228	4,100	359	324	4,200	477	438	
3,960	241	246	4,060	337	342	4,160	454	455	
3,920	221	266	4,020	316	361	4,120	432	473	



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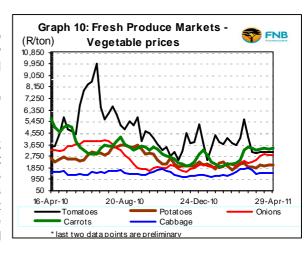
Vegetable market trends (Graph 10)

Tomatoes

Tomato prices lost ground during the week due to weak uptake on markets. Prices were down 1.3% w/w and 12.1% y/y, closing at R3, 049/ton. Volumes traded reached 4,298 tons, down 5.3% w/w and 2.8% y/y. Prices are however expected to weaken slightly in the short term.

Potatoes

Potato prices lost gains from the previous week declining by 3.1% w/w to close the week at R2,025/ton, down 21.4% y/y. The decrease in prices was influenced by weak uptake on markets. Volumes traded were down 2.3% w/w but still up 10.6% y/y at 14,025tons. Prices are however expected to move sideways with some upside potential due to limited supplies.



Onions

Onion prices continued their momentum from the previous weak supported by limited supplies on markets. Prices increased to R2,946/ton, up 7.4% w/w but down 9.7% y/y. Volumes traded were down 9.0% w/w but still up 30% y/y closing the week at 4,987 tons. Prices are however expected to ease somewhat in the short term with limited upside potential.

Carrots

Carrot prices continued with the upward trend witnessed the previous week. The upward trend was influenced by good uptake on markets. Prices were up 3.4% w/w but down 40.9% y/y closing at R3,387/ton. Volumes traded reached 1,387tons, down 0.5% w/w but up 38.3% y/y. Prices are expected to remain firm on tight supplies on markets.

Cabbages

Cabbage prices lost gains from the previous week due to increased supplies on markets. Prices were down 3.6% w/w and 8.7% y/y closing at R1,412/ton. Volumes traded reached 1,522tons, up 7.0% w/w and 11.7% y/y. Prices are expected to firm slightly in the short term due to improved uptake on markets.

Vegetable prices: Fresh Produce Markets. (Average Pretoria, Bloemfontein, Johannesburg, Cape Town and Durban)								
Week ending Average Total 15 April 2011 Price (R/t) W/w								
Tomato	3,049	-1.3%	-12.1%	4298	-5.3%	-2.8%		
Potato	2,025	-3.1%	-21.4%	14025	-2.3%	10.6%		
Onion	2,946	7.4%	-9.7%	4987	-9.0%	30.0%		
Carrot	3,387	3.4%	-40.9%	1387	-0.5%	38.3%		
Cabbage	1,412	-3.6%	-8.7%	1522	7.0%	11.7%		

^{*} Daily prices also available at https://www.fnbagricomms.co.za

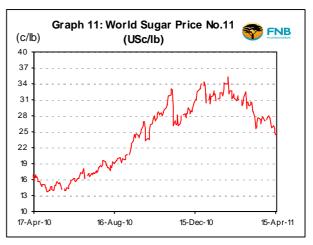


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Sugar market trends (Graph 11)

• International: World sugar prices continued to post sharp losses after reaching record highs in the past few months. Weekly prices fell by 6.7% w/w and settled at 25.09USc/lb. This is however 50% higher y/y. Weekly US ICE sugar futures saw losses in the nearby contracts (USc/lb): Raw sugar for Jul-11 delivery fell by 7.7% w/w at 22.97c/lb, Oct-11 fell by 6.3% w/w at 23.11c/lb, Jul-12 fell by 3.6% at 22.67c/lb, Oct-12 fell by 2.5% w/w at 22.49c/lb.

 <u>Domestic</u>: On the domestic market, the South African Sugar Association declared the final RV (Recoverable Value) for 2010/11, a measure of the value of the sugar and molasses that will be recovered from the sugarcane delivered by the individual grower at R2,572.14/ton .This is 0.9%



(R21.94/t) higher compared to January 2011. The higher RV price was mainly due to the increase in the local market price during February.

ICE Sugar Futures 15 April 2011	Jul-11	Oct-11	Mar-12	May-12	Jul-12
Sugar No.11 (US c/lb)	22.97	23.11	23.25	22.87	22.67
% Change w/w	-7.7%	-6.3%	-5.0%	-4.8%	-3.6%

Disclaimer:

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