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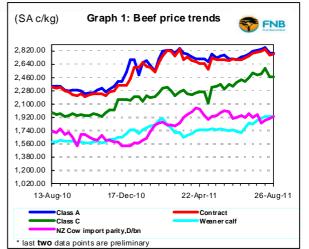
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**Agri-Weekly** 

# 12 Aug 2011

#### Beef market trends (Graph 1)

- International: US lean boneless processing beef prices continued to soften on moderate demand and improved supplies on markets. Boxed beef cutout prices, an indicator of prices at wholesale level, ended sharply higher on improved demand and moderate offerings. In the cattle market, futures rallied following the USDA's reduction of 2011 and 2012 production estimate in the latest WASDE (World Agricultural Supply and Demand Estimates). In Australia, the young cattle indicator EYCI down 1.6% w/w but still 3.4% y/y at Au\$3.74/kg.
- Domestic: Beef prices continued to trend higher across most markets. Weekly Class A beef closed at R28.65/kg, up 0.9% w/w and 22.4% y/y. Class C beef was up 2.9% w/w and 30.9% y/y at R25.88/kg.



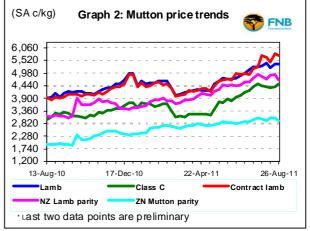
Contract Class A beef closed up 1.1% w/w and 22.0% y/y at R28.44/kg. Weaner calves prices retained upward momentum to close at R19.32/kg, up 1.7% w/w and 21.7% y/y. OUTLOOK

It is however expected that prices will ease somewhat in the medium term as supplies recover.

#### Mutton market trends (Graph 2)

International: US lamb cuts ended mixed with slight gains in the lighter category due to limited supplies. The heavier categories were steady to weak. New Zealand production is reportedly at a seasonal low, falling to an estimated 31.88m head. Breeding ewes were reported down 2.5% y/y at 21.25m head. In the production areas, the North Island was nonetheless ahead of its 5yr average while the South Island flock was reported relatively flat y/y. New Zealand lamb (NZ 17.5kg) moved sideways at NZ\$127.6/head, but still 33.0% higher y/y. Australian lamb market were softer under pressure due to improved volumes.

Domestic: The domestic lamb and mutton market continued to soften as the market resisted further advances. Weekly Contract Class A lamb prices



closed at R54.64/kg, down 3.2% w/w but still 38.3% higher y/y. Class A lamb closed at R52.16/kg, down 3.2% w/w but still 33.0% higher y/y. Mutton prices were softer, coming in at R43.54/kg, down 0.6% w/w but still 46.6% higher y/y. Weaner lamb prices eased back from the recent highs, but still at a firmer level. Weekly weaner lamb prices closed at R28.88/kg live weight, down 2.1% w/w but still 46.8% higher y/y.

#### OUTLOOK

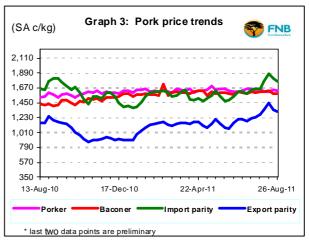
The weaner lamb market is expected to retain upward momentum in the short to medium term underpinned by tight supplies across most markets.



How can we help you?

# Pork market trends (Graph 3)

- International: US pork prices continued to post strong gains. Weekly ham prices advanced by 1.9% w/w and 19.0% y/y at \$89.29/ cwt. Carcass prices increased by 2.3% w/w and 22.9% y/y at \$109.83/cwt. Loins advanced by 2.5% w/w and 29.8% y/y at \$130.33/cwt. Rib cuts increased by 1.4% w/w and 21.4% y/y at \$156.79/cwt.
- <u>Dometic:</u> Weekly porker prices closed slightly firmer at R16.15/kg, up 5.0% y/y. Baconers closed at R16.21/kg, up 0.8% w/w and 14% y/y. Import parity prices closed up 7.0% w/w and 13.0% y/y, due to the combined effect of a weaker Rand and higher international prices. Monthly imports for Jul-2011 came in modestly higher at 2,636 tons. This is up 6.2% m/m and 97.9% y/y. Cumulative imports for the year to date were pegged at 20,207 tons, up 29.8% y/y.

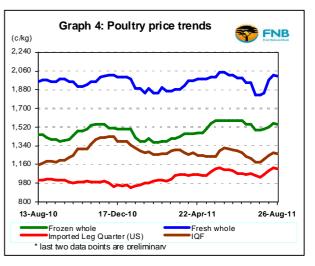


# OUTLOOK

It is expected that domestic prices will trend sideways in the short with some upward potential in medium as demand improves.

## Poultry market trends (Graph 4)

International: US domestic prices were softer across most categories. Weekly leg quarter prices fell by 0.4% w/w but still 16.2% y/y, closing at US46.50c/lb. Breast cuts were down 0.4% w/w and 21.8% y/y at 83.00c/lb. Whole birds slipped by 0.4% w/w and 0.4% y/y at 87.00c/lb. Wings were the exception, closing firmer by 0.4% w/w at 84.80c/lb but still down 31.0% y/y. Demand at retail and food service was reportedly light to moderate ahead of the weekend. US broiler egg sets and chick placements continued to trend lower signaling cutbacks in production. As of 06 Aug-2011, broiler egg sets and chick placements were reported down 6.0% w/w and 5.0% v/v respectively. The estimated number available for marketing during the week ending 17-Sep-2011 was reported at 151.1m head, up 0.5% w/w and 5.4% y/y.



<u>Domestic:</u> Poultry prices continued to gain some ground, reversing the weak trend in the past few months. Weekly fresh whole bird prices closed up 6.7% w/w and 0.5% y/y at R19.70/kg. Medium frozen whole bird prices advanced by 0.9% w/w and 4.5% y/y, closing at R15.15/kg. Weekly IQF prices rose by 2.5% w/w and 7.4% y/y to close at R12.42/kg. Import parity for poultry (LQ) strengthened mainly due to the combined effect of a weaker Rand. Weekly import parity prices rose by 3.3% w/w and 8.6% y/y.

#### OUTLOOK

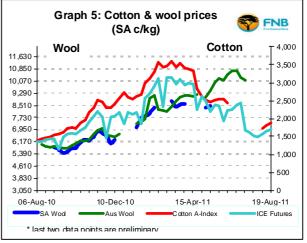
It is expected that prices will continue to recover in the short to medium as *braai* months return. On a more positive note for the poultry market, prices of other meat types are at record highs heading into warmer months and this should give poultry a competitive edge over other animal protein sources.



Producer prices for selected livestock commodities 12 August 2011	Beef	Mutton	Pork	Poultry
Open market: Class A / Porker / Fresh whole birds(R/kg)	28.65	52.16	16.15	19.70
Open market: Class C / Baconer / Frozen whole birds(R/kg)	25.88	43.54	15.63	15.15
Contract: A2/A3* / Baconer/ IQF (*includes fifth quarter) (R/kg)	28.44	54.64	16.21	12.42
Import parity price (R/kg)	18.85	30.50	18.85	11.00
Weaner Calves / Feeder Lambs (R/kg)	19.32	28.88		

#### Wool and cotton market trends (Graph 5)

International: Cotton futures were down across the board. Prices have fallen sharply over the past few months as the balance between supply and demand improved. Meanwhile, the season-average Cotlook A Index was reported at a record of \$1.64 per pound for 2010/11 season, twice as high as the 2009/10 average. However the season-average A Index is expected to fall in 2011/12, as an increase in production will replenish stocks, according to the International Cotton Advisory Committee (ICAC) report. The report projects world cotton production to rise by 8% to 26.9m tons in 2011/2012, mainly in most large producing countries, with the exception of the United States. Cotton mill use is expected to reach 25.0m tons in 2011/12, up 2% from last



season. Cotton for Oct-11 fell by 0.6% w/w at 101.48c/lb; Dec-11 down 0.2% w/w at 101.58c/lb; Mar-12 down 0.2% w/w at 99.12c/lb; May-12 up 0.3% w/w at 8.79c/lb.

- Wool: The Australian wool market resumed on a softer note with the EMI closing at Au\$13.02/kg, up 4.2% w/w and 49.1% y/y.
- <u>Domestic:</u> The wool market is on recess and the new wool season reopens mid-August 2011. Cotton production has been revised downwards by 1% m/m to 90,157 lint bales according to the 7th estimate report for 2010/11 season (CottonSA). This is nonetheless 112% higher y/y. Yields are reportedly low due to unfavourable crop conditions during the season. The expected production is comprised of 86,157 lint bales estimated to be produced from RSA grown seed cotton and 4,000 lint bales from the Swaziland produced cotton.

Fibre market prices 12 August 2011	SA prices (R/kg)	Australian prices (R/kg)	Australian futures Jan-12 (AU\$/kg)	Australian futures Mar-12 (AU\$/kg)
Wool market indicator (R/kg)	97.29	99.16		
19µ long length wool (R/kg)	127.81	117.59	14.38	14.13
21µ long length wool (R/kg)	101.35	100.68	12.33	12.00
23µ long length wool (R/kg)	-	90.36	10.33	10.00
	SA derived	New York	Cotton Futures	Cotton Futures
	Cotton	A-Index	Oct-11	Dec-11
	(R/kg)	(US\$/kg)	(US\$/kg)	(US\$/kg)
Cotton Prices (R/kg)	17.29	2.43	2.22	2.21

South Africa: Closing figures for the season; Cotton Futures on ICE;

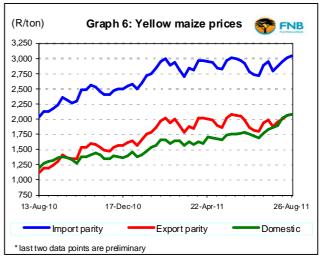




## Yellow maize market (Graph 6)

 International: US yellow maize prices ended lower on spillover weakness in financial markets. Prices however rebounded late in the week on the back of bullish USDA report, which projected lower yields for the 2011/12 crop. Total production was lowered by 14.11m ton bringing total production to 328m tons. The U.S. stock-to-use ratio dropped from 6.4% to 5.4%. Weekly Maize futures on Chicago: Maize for Dec-11 delivery finished 1.6% higher w/w at \$281/t; Mar-12 up 1.6% w/w at \$287/t; May-12 up 1.5% w/w at \$288/t.

 <u>Domestic:</u> Yellow maize prices posted modest gains supported by better CBOT prices and a sharply weaker Rand. Weekly yellow maize prices increased by 6.5% w/w and 68.4% y/y to close at R2,021/t, a new record high since Sep-2008.



Yellow maize import parity price increased by 4.6% w/w and was 45.2% higher y/y. Weekly export sales for the week came in at 50,960 tons, bringing total sales for the new marketing season to 256,433 tons. Weekly yellow maize futures on Safex: Dec-11 yellow maize increased by 8.4% w/w (+R167/t); Mar-12 up 7.9% w/w (+R158/t); Jul-12 up 3.3% w/w (+R60/t).

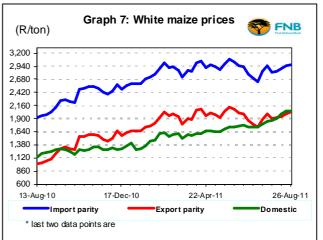
#### OUTLOOK

It is expected that prices will maintain the current momentum on the back of a supportive Rand.

Yellow Mai 12 Augu	ize Futures Jst 2011	De	ec-11	Mar-12	May-12	Jul-	12	Sep-12		
CBOT (\$/t)		28	31.47	286.60	288.41	289	.35	269.65		
SAFEX (R/t)		2	,157	2,161	-	1,8	60	-		
CHICAGO C	ORN (R/t)	2	,050	2,114	-	2,1	65	-		
Calculated	Calculated Yellow Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)									
	Sep-11			Dec-11			Mar-12			
Ask	Put	Call	Ask	C Put	Call	Ask	Put	Call		
2,200	165	122	2,20	0 219	180	1,900	216	176		
2,160	143	140	2,16	0 197	198	1,860	193	193		
2,120	123	160	2,12	0 176	217	1,820	172	212		

## White maize market trends (Graph 7)

- <u>International:</u> US white maize prices ended slightly softer for the week. Weekly average white maize prices fell by 2.1% w/w to close at \$274/ton, but still 87.9% higher y/y.
- <u>Domestic:</u> White maize prices maintained an upward trend supported by a weaker Rand. White maize prices closed at R2,000/ton, up 5.7% w/w and 75.5% y/y. White maize import parity prices finished up 1.9% w/w and 50.1% y/y. Weekly white maize export sales for the week ended 05 Aug-2011 were pegged at 34,640 and 533,952 tons for the season. Cumulative total maize sales for the season increased to 790,385 tons. White maize (WM) futures on Safex: Dec-11 white



maize was up 7.81% w/w (+R155/t); Mar-12 up 7.3% w/w (+R147/t); Jul-12 up 3.67% w/w (+R65/t).



How can we help you?

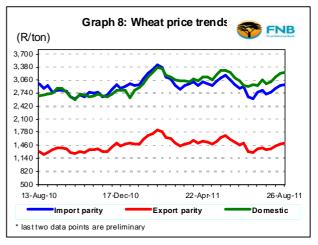
# OUTLOOK

It is expected that prices will maintain the current momentum on the back of a supportive Rand

	/hite Maize FuturesDec-1112 August 2011		1	Mar-12	May-12	Jul-12		Sep-12		
SAFEX (R/	t) WM₁	2,140	)	2,155	1,850	1,835		-		
Calculated	Calculated White Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)									
	Sep-11 Dec-11 Mar-12			2						
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call		
2,180	151	111	2,200	235	190	1,880	213	168		
2,140	129	129	2,160	212	207	1,840	190	185		
2,100	109	149	2,120	191	226	1,800	169	204		

#### Wheat market trends (Graph 8)

- International: US Wheat prices moved sideways for the week. Prices softened slightly early in the week but bottomed out later due to a supportive USDA report. Wheat production came in at 56.53m tons, slightly lower than market expectations. Wheat futures on Kansas: Wheat for Dec-11 delivery was up 2.1% w/w at \$301/t; Mar-12 up 1.7% w/w at \$306/t; May-12 up 1.2% w/w \$307/t. Wheat futures on Chicago: Wheat for Dec-11 delivery fell by 1.3% w/w at \$266/t; Mar-12 down 0.7% w/w at \$279/t; May-12 down 0.6% w/w at \$285/t.
- <u>Domestic:</u> Wheat prices continued to strengthen supported by a weaker Rand. Weekly prices increased by 4.2% w/w to close at R3,144/t, up 30.0% y/y. Wheat import parity prices were up 3.6%



w/w and 7.2% y/y, mainly due to Rand weakness (R/US\$). Weekly import sales came in at 6,308 tons and 1.40m tons for the 2011/12 season. Export sales were pegged at 2,441 tons and 131,454 tons for the season to date. Wheat futures on SAFEX: Wheat for Dec-11 delivery rose by 4.3% w/w (+R121/t); Mar-12 up 3.9% w/w (+R112/t).

#### <u>OUTLOOK</u>

Prices are expected to trend upwards on the back of renewed Rand weakness.

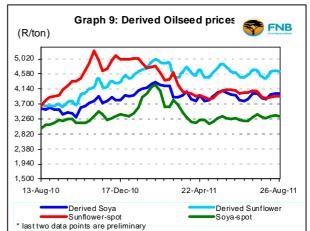
	Wheat Futures Dec-11 12 August 2011		1	Mar-12	May-12	Jul-12		Sep-12			
KCBT (\$/t)		301.39		305.62	306.81	304.24			307.36		
SAFEX (R/	t)	2,923	23 2,965		-	-		-			
Calculated	Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)										
Dec-11			Mar-12	Jul-12							
Ask	Put	Call	Ask	Put	Call	Ask	Pu	t	Call		
2,960	147	110	3,000	191	156	2,960	147	7	110		
2,920	125	128	2,960	170	175	2,920 12		5	128		
2,880	106	149	2,920	149	194	2,880 10		6	149		





# Oilseed market trends (Graph 9)

International: The US soybean complex remained weak with prices down across the board. Prices however rallied in the week on the back of supportive USDA outlook report. The report pegged US soybean production at 83.17m tons, down 4.60m ton from last month due to reduced yields. Soybean complex on Chicago: Soybean for Aug-11 delivery closed up 0.4% w/w at \$491/t; Nov-11 down 0.1% w/w at \$490/t; Jan-12 down 0.1% w/w at \$494/t. Soymeal (\$/short ton) for Aug-11 delivery was up 1.0% w/w \$345/t; Oct-11 up 0.2% w/w at \$349/t; Jan-12 down 0.1% w/w at \$354/t. Soybean oil for Aug-11 closed 0.5% w/w at \$4.60c/lb; Oct-11 down 1.5% w/w at 54.33c/lb; Jan-12 down 1.6% w/w at 54.92c/lb.



<u>Domestic</u>: Oilseed prices traded on SAFEX posted slight gains on supportive Rand. Weekly soybean prices rose by 1.3% w/w and 12.2% y/y, closing at R3,340/t. Sunflower prices rose by 1.1% w/w and 6.7% y/y to close at R3,909/t. Weekly Sunflower futures on Safex: Sunflower for Dec-11 delivery advanced by 2.1% w/w (+R85/t); May-12 up 1.8% w/w (+R70/t). Weekly Soybean futures on SAFEX: Soybean for Dec-11 delivery closed up 4.0% w/w (+R135/t); Mar-12 up 3.4% w/w (+R115/t); May-12 up 3.0% w/w (+R101/t).

# OUTLOOK

Uncertainty over the global economy will however continue to place downward pressure on prices.

Oilseeds Futures 12 August 2011		Dec-11	Dec-11		Mar-12		y-12	J	Jul-12	Sep-12	
CBOT So	ybeans (US	\$/t)		-	4	196.92	Z	197.51		498.47	486.63
CBOT Sc	oya oil (US c/	/lb)	54	.65		55.16		55.37		55.55	55.68
CBOT So	oya cake mea	al (US\$/t)	352	352.10		357.00		357.70		358.30	347.70
SAFEX S	Sunflower see	ed (R/t)	4,	100		-		4,030		3,521	-
SAFEX S	Soybean seed	d (R/t)	3,	515	3,535 3		3,481		3,521	-	
Calculate	ed Wheat O	ption prices	(R/ton) RM	Всо	mmodi	ty desk	(Tel:	011 26	69 90	05)	
	Dec-11			Ма	ar-12					May-12	
Ask	Put	Call	Ask	ĥ	Put	Ca		Ask		Put	Call
4,140	247	207						4,080	C	409	359
4,100	226	226						4,040	C	387	377
4,060	205	245						4,000	0	365	395

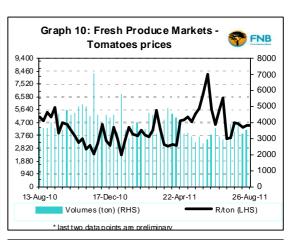




# Vegetable Market Trends (Graphs 10 to 14)

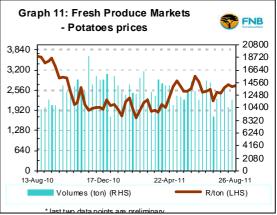
# • Tomatoes

Tomato prices lost ground due to limited uptake on markets. Prices were down 5.7% w/w and 14.9% y/y, closing at R4,363/ton. Volumes traded reached 3,296 tons, down 18.8% w/w and 9.3% y/y. Prices are however expected to move sideways with further upward potential on moderation in supplies.



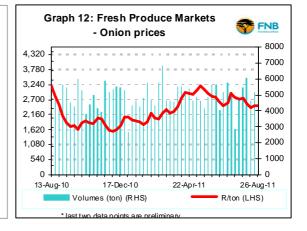
#### • Potatoes

Potato prices increased slightly due to limited supplies on markets. Prices were up 3.2% w/w but down 24.8% y/y; closing at R2,736/ton. Volumes traded were down 23.1% w/w but still up 21.8% y/y closing at 10,496 tons. Prices are however expected to soften slightly in the short term.



#### • Onions

Onion prices decreased due to weak uptake on markets. Prices decreased to R2,422/ton, down 5.5% w/w and 24.3% y/y. Volumes traded were down 23.4% w/w but up 20.0% y/y closing the week at 4,615 tons. Prices are however expected to improve slightly on moderation in supplies.

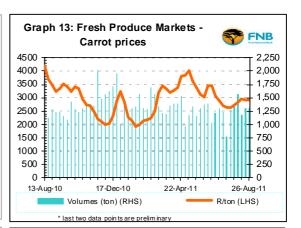




How can we help you?

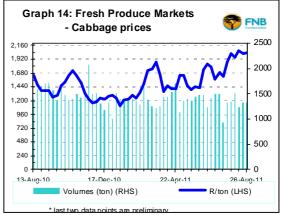
#### • Carrots

Carrot prices increased due to limited supplies on markets. Prices were up 4.7% w/w but down 29.4% y/y closing the week at R2,965/ton. Volumes traded reached 1,169 tons, down 25.6 % w/w but still up 27.2% y/y. Prices are expected to soften somewhat during midmonth.



## Cabbages

Cabbage prices recovered due to limited uptake on markets. Prices were up 6.0% w/w and 25.9% y/y closing at R2,067/ton. Volumes traded reached 1,230 tons, down 18.0% w/w and 11.5% y/y. Prices are expected to ease somewhat in the short term.



Vegetable prices: Fresh Produce Markets. (Average Pretoria, Bloemfontein, Johannesburg, Cape Town and Durban)										
Week ending 12 August 2011	Average Price (R/t)	w/w	у/у	Total Volume (t)	w/w	y/y				
Tomato	4,363	-5.7%	-14.9%	3296	-18.8%	-9.3%				
Potato	2,736	3.2%	-24.8%	10496	-23.1%	21.8%				
Onion	2,422	-5.5%	-24.3%	4615	-23.4%	20.0%				
Carrot	2,965	4.7%	-29.4%	1169	-25.6%	27.2%				
Cabbage	2,067	6.0%	25.9%	1230	-18.0%	-11.5%				

\* Daily prices also available at <u>https://www.fnbagricomms.co.za</u>



## Sugar market trends (Graph 11)

- International: World sugar prices pulled back from recent gains despite strong fundamentals. Lingering concerns over harvest reduction in Brazil holds upward potential for prices in the medium term. Sugar futures fell sharply across the board. Weekly US ICE sugar futures (US c/lb): Raw sugar for Oct-11 delivery was up 1.1% w/w at 27.84c/lb; Mar-12 up 1.7% w/w at 26.99c/lb; May-12 up 1.5% w/w at 25.77c/lb; Mar-13 down 1.4% w/w at 23.54c/lb; May-13 down 1.2% w/w at 22.90c/lb.
- <u>Domestic:</u> The monthly 2011/12 RV (Recoverable Value) price, a measure of the value of sugar and molasses that will be recovered from the sugarcane delivered by the individual grower, increased by R71.10/t m/m to R2,915.34/t. The increase is



attributable to a combination of higher world prices and a weaker Rand against the US dollar. The Cane Growers Association projects a final RV for the season at R2,905/t given the 6% increase in the notional price that comes into effect in the declaration of the September 2011 RV Price.

ICE Sugar Futures 12 August 2011	Oct-11	Mar-12	May-12	July-12	Oct-12
Sugar No.11 (US c/lb)	27.84	26.99	25.77	24.81	24.01
% Change w/w	1.1%	1.7%	1.5%	0.9%	-0.3%

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