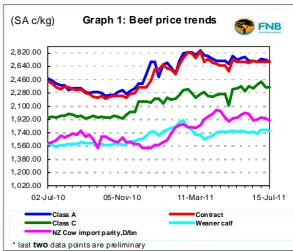
Agri-Weekly

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services Provider.

01 July 2011

Beef market trends (Graph 1)

International: US lean boneless processing beef prices trended lower on moderate demand and increased supplies. Market activity on imported beef was reportedly slow with prices mostly firm due to tight import supplies. Nonetheless the softer holiday demand offset some of the gains. Boxed beef cutout values ended firmer on moderate demand and light supplies. In the cattle market, CME Feeder Cattle Index posted modest gains and closed up 3.0% w/w and 20.5% y/y at \$134.02/cwt. In Australia, the young cattle indicator EYCI finished the week slightly higher by 1.5% w/w and 7.8% y/y at AU\$3.78/kg. The increase is attributable to reduced supplies across most markets.



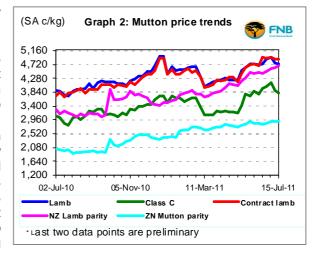
Domestic: Beef prices strengthened slightly on improved month end demand. Weekly Class C beef prices closed 1.5% higher w/w at R24.35/kg. Contract Class A beef prices closed at R27.03/kg, up 0.2% w/w but 11.0% higher y/y. Weekly Class A beef prices gained 1.5% w/w to close at R27.39/kg, up 10.7% y/y.

OUTLOOK

Prices are expected to soften somewhat in the medium term due to subdued demand during the winter period. In the case of weaner calves, prices will come under pressure due to increased seasonal supplies as a result of weaning.

Mutton market trends (Graph 2)

- International: US lamb cuts and carcass trade activity
 was reportedly slow to moderate with light demand.
 Lamb Carcass Cutout values continued to soften;
 ending 0.5% lower at \$369.35/cwt, but still 33.3%
 higher y/y. Weekly slaughter numbers came in at
 35,000 head, down 5.4% w/w and 18.6% y/y. In
 Australia, lamb and mutton prices eased lower due to
 improved supplies on markets.
- <u>Domestic:</u> Mutton prices continued to strengthen supported by tight supplies across markets. Weekly mutton prices closed at R41.51/kg, up 2.9% w/w and 34.3% y/y. Weekly Contract Class A lamb prices ended firmer at R49.42/kg, up 0.6% w/w and 33.3% y/y. Class A lamb prices finished 1.1% higher w/w at R49.52/kg, up 27.2% y/y. Weaner lambs continued to post sharp gains due to tight supplies and strong demand across most markets. Weekly weaner lamb close at R28.00/kg live weight.



demand across most markets. Weekly weaner lamb prices advanced by 1.8% w/w and 53.4% y/y to close at R28.00/kg live weight.

OUTLOOK

The market is expected to maintain the upward trend in the medium term due to moderation in supplies. Meanwhile, supplies will tighten further in the medium to long term due to the weak lambing rate for the season.

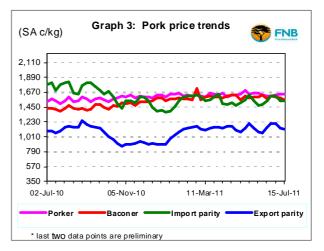


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Pork market trends (Graph 3)

International: US pork prices ended mixed with marginal gains in hams. Weekly ham prices increased by 0.1% w/w to close at \$78.06/ cwt, up 1.82.4% y/y. Rib prices fell by 5.4% w/w but up 24.8% y/y at \$159.32/cwt. Carcass prices decreased by 1.0% w/w but up 18.2% y/y at \$97.56/cwt. Weekly slaughter number decreased by 1.9% w/w and 0.6% y/y at an estimated 1.94m head.

<u>Dometic:</u> Prices ended mixed with baconers a bit softer. Weekly porker prices closed at R16.26/kg, up 1.0% w/w and 6.0% y/y. Baconers closed 1.0% lower w/w at R15.95/kg, but still up 12.0% y/y. Import parity prices ended firmer due to the combined effect of better international prices and a weaker Rand. Meanwhile inports dropped sharply



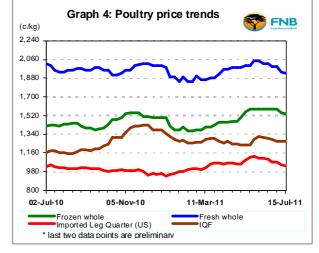
by 39.2% m/m during May 2011, coming in at 1589 tons which is 20.4% lower y/y. Year to date imports were up 4.4% compared to the corresponding period last year at 12,677 tons.

OUTLOOK

Domestic porker and baconer prices are expected to move sideways to lower in the short term due to limited demand.

Poultry market trends (Graph 4)

- International: US domestic prices trended lower across most categories on moderate to heavy offerings. Weekly leg quarter prices fell by 0.4% w/w but still up 22.1% y/y at US47.00c/lb. Whole birds were almost unchanged w/w. Breasts were softer, closing down 2.3% w/w and 18.3% y/y. Pre-holiday demand at retail and food service was reportedly light to moderate ahead of the weekend. US broiler egg sets and chick placements as of 25-June-2011 were reported down 6.0% and 4.0% y/y respectively. The estimated number available for marketing during the week ending 06-Aug-2011 came in at 157.1m head, down 4.6% y/y.
- <u>Domestic:</u> Poultry prices steady to lower. Weekly fresh whole birds were steady at R19.89/kg, still 1% lower y/y. IQF prices remained under pressure and



declined by 1.6% w/w to close at R12.70/kg, but still 9.0% higher y/y. Import parity for poultry (LQ) ended modestly lower mainly due to a lower international prices. Weekly import parity prices fell by 0.1% w/w but up 5.0% y/y.

OUTLOOK

Prices are expected to retain downward potential in the medium term due to subdued demand during the winter months.



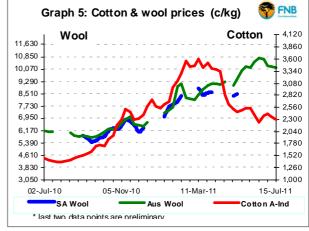
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Producer prices for selected livestock commodities 01 July 2011	Beef	Mutton	Pork	Poultry
Open market: Class A / Porker / Fresh whole birds(R/kg)	27.39	49.52	16.26	19.89
Open market: Class C / Baconer / Frozen whole birds(R/kg)	24.35	41.51	15.40	15.88
Contract: A2/A3* / Baconer/ IQF (*includes fifth quarter) (R/kg)	27.03	49.42	15.95	12.70
Import parity price (R/kg)	19.40	29.02	16.13	10.74
Weaner Calves / Feeder Lambs (R/kg)	17.83	28.00		

Wool and cotton market trends (Graph 5)

- International: Cotton prices continued to trend lower. Cotton futures on ICE were down across the board. Cotton for Oct-11 was down 2.1% w/w at 126.92c/lb. Meanwhile, the ICAC expects global cotton production to increase by 9% to a new record level of 27.3m tons for 2011/12, up 1% from the previous record of 7 years ago. It further projected global cotton consumption by mills to reach 25.8m tons next season, up 3% from this season but 3% less than the record consumption level of 2007/08.
- Wool: In Australia, the wool market lost momentum and weakened for the first time since early May. The weekly market indicator EMI closed at A\$14.09/kg, down 1.9% w/w but still 56.9% higher y/y.

• <u>Domestic:</u> Locally, cotton production has recovered after years of losing ground to competitive crops such as maize and sunflower. The 5th estimate for the 2010/11 production year came in at 94,599 lint bales, down 3% m/m but 123% higher y/y, according to Cotton SA. This is comprised of 90,599 lint bales estimated to be produced from RSA grown seed cotton and 4,000 lint bales from the Swaziland produced cotton.



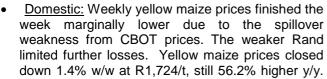
Fibre market prices 01 July 2011	SA prices (R/kg)	Australian prices (R/kg)	Australian futures Nov-11 (AU\$/kg)	Australian futures Jan-12 (AU\$/kg)
Wool market indicator (R/kg)	97.29	103.07		
19μ long length wool (R/kg)	127.81	121.96	15.25	14.88
21μ long length wool (R/kg)	101.35	104.06	13.00	12.70
23μ long length wool (R/kg)	-	94.82	11.00	10.70
	SA derived Cotton (R/kg)	New York A-Index (US\$/kg)	New York future Oct-11 (US\$/kg)	New York future Dec-11 (US\$/kg)
Cotton Prices (R/kg)	24.29	3.55	2.68	2.59

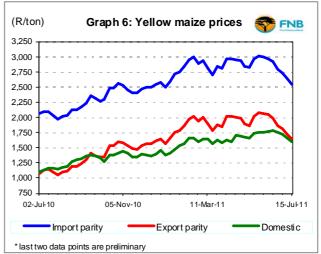
South Africa: Closing figures for the season

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Yellow maize market (Graph 6)

International: US yellow maize prices posted sharp losses late in the week due to a bearish USDA report that raised US planted maize area at 37.38m ha, up 0.6m ha from its June estimate. Quarterly stocks were pegged at 93m tons, which is 8.9m above market expectations. Meanwhile, crop condition rating came in at 68% good to excellent compared to 70% last week and 73% last year. Weekly Maize futures on Chicago: Maize for Sep-11 was down 7.7% w/w at \$239/t, Dec-11 was down 5.6% w/w at \$235/t..





Yellow maize import parity price dropped by 1.8% w/w but still 33.0% higher y/y. Weekly export sales for the week ended 24 June came in at 11,941 tons, with total sales for the new marketing season increasing to 79,403 tons. Weekly yellow maize futures on Safex: Yellow maize for July delivery increased by 0.2% w/w (+R4/t); Sep-11 was up 0.2% w/w (+R4/t); Dec-11 was up 0.3% w/w (+R6/t).

OUTLOOK

Prices are expected remain under pressure in the short term due to the spillover weakness from international markets.

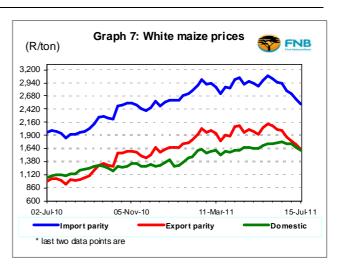
Yellow Maize Futures 01 July 2011	Jul-11	Sep-11	Dec-11	Mar-12	May-12
CBOT (\$/t)	252.40	239.00	235.06	240.58	243.96
SAFEX (R/t)	1,659	1,720	1,768	1,790	-
CHICAGO CORN (R/t)	-	1,642	1,610	1,661	-

Calculated Yellow Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

	Sep-11 Dec-11 Mar-12							
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
1,760	115	75	1,800	173	141	1,840	209	159
1,720	92	92	1,760	151	159	1,800	186	176
1,680	73	113	1,720	130	178	1,760	164	194

White maize market trends (Graph 7)

- International: US white maize prices posted modest losses on increased planted area data from the USDA. Weekly prices closed 3.5% lower w/w at \$265/ton, but still 97% higher y/y.
- <u>Domestic:</u> Weekly white maize prices continued to weaken under pressure from the lower CBOT prices. Weekly white maize prices decreased by 0.6% w/w and closed at R1,725/ton, which is still 64.3% higher y/y. White maize import parity prices closed 2.5% lower w/w but still 38.4% higher y/y. Weekly white maize export sales for the week ended 24 June increased modestly to 85,960 tons and 404,861 for the season. Total maize sales for the season increased to 484,264 tons. White maize (WM) futures on Safex: White





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maize for Jul-11 delivery increased by 0.6% w/w (+R10/t); Sep-11 was up 0.4% w/w (+R7/t); Dec-11 was up 0.6% w/w (+R11/t); Mar-12 was up 0.8% w/w (+R15/t); Jul-12 was up 1.1% w/w (+R20/t).

OUTLOOK

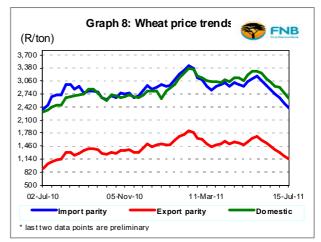
Prices are expected remain under pressure in the short term due to the spillover weakness from international markets.

White Maize Futures 01 July 2011	Jul-11	Sep-11	Dec-11	Mar-12	May-12				
SAFEX (R/t) WM ₁	1,672	1,735	1,787	1,813	-				
Calculated White Maiz	Calculated White Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)								
Sep-11		Dec-11		Mar	·-12				

	Sep-11		Dec-11				Mar-12	
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
1,780	104	59	1,820	155	122	1,840	209	182
1,740	81	76	1,780	133	140	1,800	187	200
1,700	61	96	1,740	113	160	1,760	166	219

Wheat market trends (Graph 8)

International: US Wheat prices posted modest losses on spill over weakness from the maize market despite reduced planted area estimate. Pressure from the Black Seas region added to the weaker tone. US wheat area was estimated at 22.84m hectares, down 5% y/y. Quarterly stocks were pegged at 23.43m tons, down 6.4% compared last month. Early in the week, the spring wheat crop was 95% planted compared to 91% last week, 100% last year, and 100% 5-year average. Crop emergence for spring wheat was rated at 89% emerged compared to 100% last year and 100% 5year average. Crop condition was rated at 69% good to excellent compared to 84% last year. futures on Kansas: Wheat for Jul-11 Wheat



delivery fell by 8.1% w/w at \$215/t, Sep-11 was down 7.4% w/w at \$225/t, Dec-11 was down 6.4% w/w at \$243/t. Wheat futures on Chicago: Wheat for Jul-11 delivery fell by 7.5% w/w at \$258/t, Sep-11 was down 7.4% w/w at \$265/t, Dec-11 was down 6.9% w/w \$275/t.

• <u>Domestic:</u> Wheat prices continued to trend lower despite a weaker Rand due to lower international prices. Weekly prices decreased by 0.4% w/w to close at R2,914/t, but were 28.9% higher y/y. Wheat import parity prices dropped by 3.3% w/w but still up 13.1% y/y. The lower CBOT prices continued to exert downward pressure on import parity prices. Weekly import sales for the week ended 24 June 2011 came in at 89,577 tons and 1.24m tons for the 2011/12 season. Export sales were pegged at 5,729 tons and 115,862 tons for the season to date. Wheat futures on SAFEX: Wheat for Jul-11 delivery advanced by 0.2% w/w (+R7/t), Sep-11 was down 1.9% w/w (-R53/t), Dec-11 was down 4.1% w/w (-R114/t).

OUTLOOK

Prices are expected to continue trending lower due to renewed weakness on international markets.

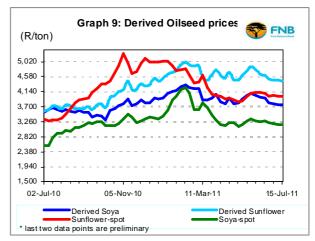
Wheat Futures 01 July 2011	Jul-11	Sep-11	Dec-11	Mar-12	May-12
KCBT (\$/t)	258.31	264.83	274.66	280.26	283.94
SAFEX (R/t)	2,895	2,795	2,689	2,860	-

Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

	Sep-11		Dec-11 Mar-12					
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
2,840	124	79	2,720	169	138	2,900	230	190
2,800	101	96	2,680	147	156	2,860	208	208
2,760	81	116	2,640	127	176	2,820	188	228

Oilseed market trends (Graph 9)

International: US soybean prices posted marginal losses on spill over pressure from the grain markets. Area under soybeans came in at 30.46m hectares, down 0.6m ha previously according to the USDA report. However carryover stocks were increased by 0.7m tons to 16.85m tons. Meanwhile, planting progress was reported at 97% planted compared to 96% last year and the 5-year average of 96%. Crop emergence was posted at 92%. Soybean complex on Chicago: For the week, soybean for Sep-11 closed 0.1% lower at \$481/t, Nov-11 was 0.2% higher at \$482/t. Soybean meal for Sep-11 was 0.9% higher at \$343/t, Dec-11 was 1.2% higher at \$341/t. Soybean oil for Sep-11 was 0.3% lower at 56c/lb, Dec-11 was 0.4% lower at 56.15c/lb.



<u>Domestic</u>: Oilseed prices traded on SAFEX ended mixed, with soybeans weakening due to the spill over pressure from CBOT. Weekly sunflower prices were firmer at R4,024/t, up 20.6% y/y. Soybean prices were softer at R3,197/t, down 0.6% w/w but still 25.2% higher y/y. Weekly Sunflower futures on Safex: Sunflower for July delivery closed 0.8% lower (-R34/t), Sep-11 was down 0.7% w/w (-R30/t). Weekly Soybean futures on SAFEX: Soybean for Jul-11 closed 1.6% lower w/w (-R51/t), Sep-11 was 1.8% lower w/w (-R58/t). Dec-11 was 2.0% lower w/w (-R68/t).

OUTLOOK

Prices are expected to drift lower in the short term. However the medium to longer term outlook remains bullish due to tightening world supplies.



Oilseeds Futures 01 July 2011	Jul-11	Sep-11	Dec-11	Mar-12	May-12
CBOT Soybeans (US \$/t)	485.83	481.12	-	488.18	488.76
CBOT Soya oil (US c/lb)	55.04	55.45	56.15	56.63	56.75
CBOT Soya cake meal (US \$/t)	340.90	342.50	341.00	345.20	346.10
SAFEX Sunflower seed (R/t)	4,001	4,095	4,210	-	4,100
SAFEX Soybean seed (R/t)	3,169	3,220	3,282	3,398	3,220

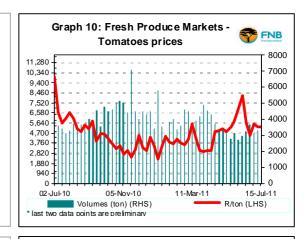
Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

Sep-11			Dec-11 Mar-12					
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
1,760	115	75	1,800	173	141	1,840	209	159
1,720	92	92	1,760	151	159	1,800	186	176
1,680	73	113	1,720	130	178	1,760	164	194

Vegetable Market Trends (Graphs 10 to 14)

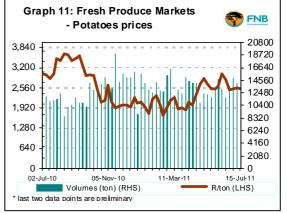
Tomatoes

Tomato prices posted sharp gains on the back of limited supplies on markets. Prices were up 23.1% w/w but down 44.2% y/y, closing at R5,583/ton. Volumes traded reached 3,119 tons, down 14.7% w/w but up 26.3% y/y. Prices are however expected to weaken slightly towards midmonth.



Potatoes

Potato prices increased marginally due to good uptake on markets. Prices increased by 1.9% w/w but were still down 16.1% y/y; closing the week at R2,526/ton. Volumes traded were up 8.7% w/w and 16.8% y/y closing at 14,780 tons. Prices are however expected to move sideways with some upside potential.

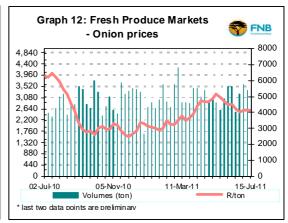




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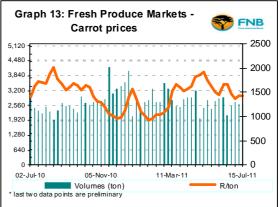
Onions

Onion prices rebounded due to good uptake on markets. Prices increased to R2,597/ton, up 3.9% w/w but down 33.9% y/y. Volumes traded were up 10.6% w/w and 33.4% y/y closing the week at 5,705 tons. Prices are however expected to ease somewhat in the short term with limited upside potential on improved supplies.



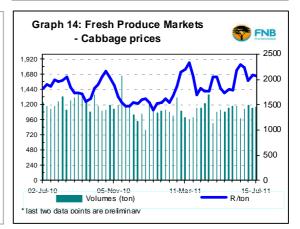
Carrots

Carrot prices continued with their downward trend due to a combination of weak uptake and increased supplies on markets. Prices were down 6.7% w/w and 1.9% y/y closing the week at R2,865/ton. Volumes traded reached 1,300 tons, up 7.2 % w/w but down 6.3% y/y. Prices are expected to retain the downward momentum on weak demand.



Cabbages

Cabbage prices continued with losses seen the previous week influenced by limited uptake and increased supplies on markets. Prices were down 12.1% w/w but still up 8.1% y/y closing at R1,578/ ton. Volumes traded reached 1,484 ton, up 5.7% w/w but still down 3.7% y/y. Prices are however expected to improve somewhat in the short term.



Vegetable prices: Fresh Produce Markets. (Average Pretoria, Bloemfontein, Johannesburg, Cape Town and Durban)									
Week ending 01 July 2011	Average Price (R/t)	w/w	y/y	Total Volume (t)	w/w	y/y			
Tomato	5,583	23.1%	-44.2%	3119	-14.7%	26.3%			
Potato	2,526	1.9%	-16.1%	14780	8.7%	16.8%			
Onion	2,597	3.9%	-33.9%	5705	10.6%	33.4%			
Carrot	2,865	-6.7%	-1.9%	1300	7.2%	-6.3%			
Cabbage	1,578	-12.1%	8.1%	1484	5.7%	-3.7%			

^{*} Daily prices also available at https://www.fnbagricomms.co.za

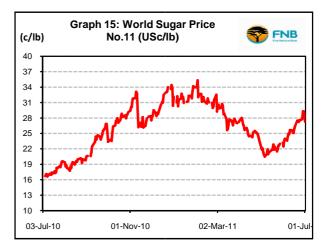


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Sugar market trends (Graph 11)

International: World sugar prices continued to post strong gains. Prices have recovered following a sharp sell-off in the past few months. Weekly sugar prices averaged US27.46c/lb, up 7.2% w/w and 65.9% y/y. Weekly US ICE sugar futures (US c/lb): Raw sugar for Oct-11 delivery closed 2.4% higher at 26.00c/lb; Mar-12 closed 1.3% higher at 25.37c/lb; Oct-12 closed 1.4% higher at 23.88c/lb.

<u>Domestic</u>: Locally, the monthly 2011/12 RV (Recoverable Value) price, a measure of the value of sugar and molasses that will be recovered from the sugarcane delivered by the individual grower, increased by R27.18/t m/m to R2,844.23/t. According to the Cane Growers Association, the main contributor to the increase was the higher



world market price (23.84c/lb vs.20.94 c/lb) that was used to value the 87% of estimated export availability. The higher world sugar price significantly reduced the negative impact of higher sugar production and the lower sugar: RV ratio (94.84% vs. 94.85%) on the domestic price.

ICE Sugar Futures 01 July 2011	Oct-11	Mar-12	May-12	July-12	Oct-12
Sugar No.11 (US c/lb)	27.25	26.50	25.53	24.83	24.22
% Change w/w	4.8%	4.5%	3.3%	2.1%	1.4%

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